



FFP PRODUCTION REPORT  
February 2024

	FIRST	LAST	TOTAL	EQUITIES		LIFE & LTC INSURANCE		HEALTH INSURANCE		P & C DIVISION		MORTGAGE		REP RECRUIT
			CONTEST POINTS	Points	Volume	GCI	Points	GCI	Points	GCI	Points	Volume	Points	Points
1	Joseph	Graziano	367,935	364,852	1,713,023	737	737	1,780	2,225	97	121	-	-	-
2	John	Graziano	336,597	333,333	3,022,451	502	502	2,042	2,553	167	209	-	-	-
3	Frank	Nardi	270,279	270,279	2,741,834	-	-	-	-	-	-	-	-	-
4	Christopher	Briamonte	253,429	251,699	3,334,926	671	671	847	1,059	-	-	-	-	-
5	Bruce	Diner	176,462	175,785	1,384,338	438	438	192	239	-	-	-	-	-
6	Doreen	Catania	168,143	153,005	1,305,294	13,015	-	12,011	15,014	99	124	-	-	-
7	Michael	Sonatore	145,846	145,204	56,156	-	-	514	642	-	-	-	-	-
8	Richard	Habib	142,764	142,764	370,177	-	-	-	-	-	-	-	-	-
9	Christopher	Graziano	127,661	125,989	820,784	1,672	1,672	-	-	-	-	-	-	-
10	Keith	Necklen	125,976	125,442	878,233	166	166	294	368	-	-	-	-	-
11	Daniel	Toner	96,565	-	-	2,161	2,161	75,524	94,405	(1)	(1)	-	-	-
12	Jay	Mevorah	92,372	92,342	320,770	30	30	-	-	-	-	-	-	-
13	Andrew	McLaughlin	78,798	78,798	2,638,976	-	-	-	-	-	-	-	-	-
14	Anthony	Wyss	73,485	73,485	-	-	-	-	-	-	-	-	-	-
15	Anthony	Repice	71,910	71,910	1,629,689	-	-	-	-	-	-	-	-	-
16	Eric	Koch	63,595	62,136	724,015	-	-	1,167	1,459	-	-	-	-	-
17	Nicholas	Boxter	61,714	59,877	111,928	409	409	1,143	1,428	-	-	-	-	-
18	Walter	Rapka	61,269	60,147	191,596	-	-	898	1,122	-	-	-	-	-
19	John	Zellman	60,877	60,877	23,800	-	-	-	-	-	-	-	-	-
20	Nicholas	Magone	57,582	50,153	180,943	3,156	3,156	3,418	4,273	-	-	-	-	-
21	Raymond	Pokorny	54,148	-	-	-	-	43,319	54,148	-	-	-	-	-
22	Albert	Maccani	52,724	52,724	302,322	-	-	-	-	-	-	-	-	-
23	Michael	Virgilio	51,556	51,266	27,052	290	290	-	-	-	-	-	-	-
24	Kevin	Suszko	48,537	48,537	1,086	-	-	-	-	-	-	-	-	-
25	Jay	Mehta	44,560	44,560	2,509	-	-	-	-	-	-	-	-	-
26	Vincent	Campanile	44,449	43,801	642,152	265	265	307	383	-	-	-	-	-
27	Edward	Carannante	38,212	38,016	115,155	196	196	-	-	-	-	-	-	-
28	David	Lachowicz	37,918	6,418	44,123	31,500	31,500	-	-	-	-	-	-	-
29	Daniel	Mulroe	37,627	35,116	657,365	1,984	1,984	421	527	-	-	-	-	-
30	Nick	Magone	37,614	37,614	40,248	-	-	-	-	-	-	-	-	-
31	Harold	Smith	34,784	33,523	236,256	-	-	1,009	1,261	-	-	-	-	-
32	Michael	Nicoletti	32,989	32,063	102,829	-	-	740	926	-	-	-	-	-
33	Norman	Schneider	32,371	32,371	11,700	-	-	-	-	-	-	-	-	-
34	William	King	32,247	31,132	194,711	317	317	638	798	-	-	-	-	-
35	Jonathan	Khalavsky	28,473	22,753	126,791	2,146	2,146	2,859	3,573	-	-	-	-	-
36	Anatoly	Khait	27,408	25,207	109,217	4	4	1,758	2,198	-	-	-	-	-
37	Salvatore	Ceravolo	25,681	24,711	5,833	413	413	445	557	-	-	-	-	-
38	Kelly	Vostal	24,299	13,691	92,457	10,608	10,608	-	-	-	-	-	-	-
39	Paul	Kurzon	23,747	23,703	179,618	-	-	35	44	-	-	-	-	-
40	Michael	Connors	23,340	23,340	80,227	-	-	-	-	-	-	-	-	-
41	William	Bohannon	20,502	20,502	19,600	-	-	-	-	-	-	-	-	-
42	Doug	Verduin	20,230	20,230	712	-	-	-	-	-	-	-	-	-
43	William	Durborow	17,956	17,956	62,953	-	-	-	-	-	-	-	-	-
44	Thomas	Corley	17,411	15,880	5,268	-	-	1,225	1,531	-	-	-	-	-
45	Peggy	Logan	16,746	14,868	182,194	-	-	1,503	1,878	-	-	-	-	-
46	Leonard	Zimmerman	15,802	14,951	88,253	204	204	517	647	-	-	-	-	-
47	Patrick	Sirvent	15,789	15,789	501,590	-	-	-	-	-	-	-	-	-
48	Cheryl	Lombardoni	15,660	15,140	6,616	-	-	416	520	-	-	-	-	-
49	Anthony	Casazza	15,111	10,751	275,345	-	-	3,488	4,360	-	-	-	-	-

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			CONTEST POINTS	Points	Volume	GCI	Points	GCI	Points	GCI	Points	Volume	Points	Points
50	Paul	O'Dwyer	14,040	14,015	39,056	-	-	20	25	-	-	-	-	-
51	Gary	Ackerman	13,615	7,026	41,454	116	116	5,179	6,474	-	-	-	-	-
52	Mark	Roszkowski	10,938	10,266	72,476	9	9	530	663	-	-	-	-	-
53	Frank	Kapitza	10,150	5,594	12,501	43	43	3,610	4,513	-	-	-	-	-
54	John	Ur	9,969	9,423	60,685	215	215	51	64	214	267	-	-	-
55	Richard	Freitag	9,694	9,694	-	-	-	-	-	-	-	-	-	-
56	Frank	Tomasini	9,518	9,381	141,818	137	137	-	-	-	-	-	-	-
57	Joseph	Bionci	8,541	8,352	66,875	244	-	151	189	-	-	-	-	-
58	Margaret	Wierzicki	7,906	6,648	1,300	84	84	939	1,174	-	-	-	-	-
59	Randy	Weiss	7,402	6,959	106,168	443	443	-	-	-	-	-	-	-
60	Robert	Eickmeyer	6,913	6,913	57,460	-	-	-	-	-	-	-	-	-
61	Edward	Hulse	6,440	6,253	24,070	-	-	150	187	-	-	-	-	-
62	Daniel	Taormina	4,386	4,304	23,840	-	-	66	82	-	-	-	-	-
63	Michael	Condosta	3,993	3,987	1,500	-	-	5	6	-	-	-	-	-
64	Joseph	Berardinelli	3,885	3,885	88,488	-	-	-	-	-	-	-	-	-
65	Brian	O'Neill	3,798	-	-	8	8	3,032	3,790	-	-	-	-	-
66	Niles	Breslau	3,585	3,585	3,682	-	-	-	-	-	-	-	-	-
67	Hugh	Quinn	3,441	3,005	-	-	-	349	436	-	-	-	-	-
68	Thomas	Antonelli	3,375	3,375	3,175	-	-	-	-	-	-	-	-	-
69	Michael	Bruzzichesi	3,201	3,080	30,100	4	4	93	117	-	-	-	-	-
70	Rajan	Bhatia	2,513	954	2,284	784	784	620	775	-	-	-	-	-
71	Thomas	Vastardis	1,732	-	-	-	-	1,386	1,732	-	-	-	-	-
72	Joseph	Genova	1,624	-	-	-	-	1,300	1,624	-	-	-	-	-
73	Lucy	Halter	1,484	-	-	37	37	1,158	1,447	-	-	-	-	-
74	Nickolas	LaPointe	834	834	9,713	-	-	-	-	-	-	-	-	-
75	Damien	Berube	547	547	-	-	-	-	-	-	-	-	-	-
76	Michael	Nulty	450	423	-	27	27	-	-	-	-	-	-	-
77	Michael	Magliocco	391	391	2,700	-	-	-	-	-	-	-	-	-
78	Michael	Levine	89	-	-	-	-	71	89	-	-	-	-	-
79	Brianna	Panico	80	80	4,466	-	-	-	-	-	-	-	-	-
			<b>3,875,687</b>	<b>3,593,664</b>	<b>26,356,926</b>	<b>73,035</b>	<b>59,776</b>	<b>177,221</b>	<b>221,526</b>	<b>577</b>	<b>721</b>	-	-	-