



FFP PRODUCTION REPORT
January 2024

	FIRST	LAST	TOTAL	EQUITIES		LIFE & LTC INSURANCE		HEALTH INSURANCE		P & C DIVISION		MORTGAGE		REP RECRUIT
			CONTEST POINTS	Points	Volume	GCI	Points	GCI	Points	GCI	Points	Volume	Points	Points
1	Joseph	Graziano	344,685	343,354	1,247,873	441	441	712	890	-	-	-	-	-
2	John	Graziano	281,803	280,526	1,980,506	23	23	1,003	1,254	-	-	-	-	-
3	Christopher	Briamonte	198,615	197,559	1,684,525	250	250	645	806	-	-	-	-	-
4	Frank	Nardi	181,337	181,337	937,061	-	-	-	-	-	-	-	-	-
5	Doreen	Catano	149,154	142,351	1,151,597	5,216	-	5,442	6,803	-	-	-	-	-
6	Michael	Sonatore	141,464	141,175	41,268	-	-	231	289	-	-	-	-	-
7	Bruce	Diner	137,411	137,102	757,776	219	219	72	90	-	-	-	-	-
8	Richard	Habib	131,444	131,444	310,224	-	-	-	-	-	-	-	-	-
9	Christopher	Graziano	117,064	117,064	698,507	-	-	-	-	-	-	-	-	-
10	Keith	Necklen	115,887	115,669	764,977	68	68	120	151	-	-	-	-	-
11	Jay	Mevorah	83,829	83,829	268,584	-	-	-	-	-	-	-	-	-
12	Anthony	Wyss	73,326	73,326	-	-	-	-	-	-	-	-	-	-
13	Nicholas	Boxter	58,833	58,020	95,811	409	409	323	404	-	-	-	-	-
14	Eric	Koch	57,122	56,593	720,330	-	-	423	529	-	-	-	-	-
15	John	Zellman	55,924	55,924	11,150	-	-	-	-	-	-	-	-	-
16	Michael	Virgilio	49,954	49,677	17,644	277	277	-	-	-	-	-	-	-
17	Kevin	Suszko	47,942	47,942	1,086	-	-	-	-	-	-	-	-	-
18	Walter	Rapka	47,646	47,079	19,895	-	-	453	567	-	-	-	-	-
19	Nicholas	Magone	45,969	43,833	36,778	-	-	1,709	2,136	-	-	-	-	-
20	Andrew	McLaughlin	44,953	44,953	2,499,391	-	-	-	-	-	-	-	-	-
21	Jay	Mehta	42,653	42,653	1,101	-	-	-	-	-	-	-	-	-
22	Vincent	Campanile	41,835	41,426	627,564	265	265	115	144	-	-	-	-	-
23	Albert	Maccani	41,140	41,140	110,049	-	-	-	-	-	-	-	-	-
24	Daniel	Toner	41,123	-	-	912	912	32,169	40,212	-	-	-	-	-
25	Anthony	Repice	38,010	38,010	870,337	-	-	-	-	-	-	-	-	-
26	Nick	Magone	36,963	36,963	36,383	-	-	-	-	-	-	-	-	-
27	David	Lachowicz	35,545	4,045	22,808	31,500	31,500	-	-	-	-	-	-	-
28	Edward	Carannante	34,101	33,990	22,053	111	111	-	-	-	-	-	-	-
29	Daniel	Mulroe	34,041	32,260	601,771	1,296	1,296	388	485	-	-	-	-	-
30	Michael	Nicoletti	31,613	31,258	92,529	-	-	284	355	-	-	-	-	-
31	Norman	Schneider	29,160	29,160	6,050	-	-	-	-	-	-	-	-	-
32	Harold	Smith	28,449	27,903	177,864	-	-	436	546	-	-	-	-	-
33	Raymond	Pokorny	27,201	-	-	-	-	21,761	27,201	-	-	-	-	-
34	Anatoly	Khait	24,105	22,777	98,989	2	2	1,061	1,326	-	-	-	-	-
35	Salvatore	Ceravolo	24,020	23,520	833	267	267	186	233	-	-	-	-	-
36	Paul	Kurzon	23,406	23,406	179,602	-	-	-	-	-	-	-	-	-
37	William	King	22,886	22,549	31,902	-	-	270	337	-	-	-	-	-
38	Michael	Connors	20,382	20,382	3,870	-	-	-	-	-	-	-	-	-
39	William	Bohannon	18,371	18,371	5,500	-	-	-	-	-	-	-	-	-
40	Doug	Verduin	17,815	17,815	334	-	-	-	-	-	-	-	-	-
41	William	Durborow	16,836	16,836	56,263	-	-	-	-	-	-	-	-	-
42	Thomas	Corley	16,360	15,594	2,360	-	-	613	766	-	-	-	-	-
43	Cheryl	Lombardoni	15,526	15,338	200	-	-	150	188	-	-	-	-	-
44	Leonard	Zimmerman	14,896	14,326	67,058	36	36	428	535	-	-	-	-	-
45	Peggy	Logan	14,451	13,644	127,296	-	-	646	807	-	-	-	-	-
46	Patrick	Sirvent	14,333	14,333	496,292	-	-	-	-	-	-	-	-	-
47	Kelly	Vostal	13,016	12,170	84,210	846	846	-	-	-	-	-	-	-
48	Paul	O'Dwyer	11,718	11,693	29,458	-	-	20	25	-	-	-	-	-
49	Anthony	Casazza	10,947	9,016	37,249	-	-	1,545	1,931	-	-	-	-	-

	FIRST	LAST	TOTAL	EQUITIES		LIFE & LTC INSURANCE		HEALTH INSURANCE		P & C DIVISION		MORTGAGE		REP RECRUIT
			CONTEST POINTS	Points	Volume	GCI	Points	GCI	Points	GCI	Points	Volume	Points	Points
50	Richard	Freitag	9,694	9,694	-	-	-	-	-	-	-	-	-	-
51	Frank	Tomasini	8,562	8,491	124,638	71	71	-	-	-	-	-	-	-
52	Frank	Kapitza	7,316	5,053	5,042	15	15	1,798	2,248	-	-	-	-	-
53	Mark	Roszkowski	7,167	6,872	37,910	5	5	232	290	-	-	-	-	-
54	Margaret	Wierzbicki	6,649	6,012	600	42	42	476	595	-	-	-	-	-
55	John	Ur	6,499	6,281	45,455	215	215	2	3	-	-	-	-	-
56	Edward	Hulse	6,168	6,168	22,507	-	-	-	-	-	-	-	-	-
57	Robert	Eickmeyer	5,661	5,661	-	-	-	-	-	-	-	-	-	-
58	Gary	Ackerman	5,341	4,039	7,454	116	116	949	1,187	-	-	-	-	-
59	Joseph	Bionci	4,513	4,491	13,725	244	-	18	22	-	-	-	-	-
60	Daniel	Taormina	3,786	3,786	16,492	-	-	-	-	-	-	-	-	-
61	Michael	Condosta	3,659	3,656	-	-	-	2	3	-	-	-	-	-
62	Jonathan	Khalavsky	3,296	-	-	1,411	1,411	1,508	1,885	-	-	-	-	-
63	Hugh	Quinn	3,214	3,000	-	-	-	171	214	-	-	-	-	-
64	Niles	Breslau	3,211	3,211	1,291	-	-	-	-	-	-	-	-	-
65	Michael	Bruzzichesi	2,813	2,755	30,050	-	-	47	58	-	-	-	-	-
66	Randy	Weiss	2,309	2,088	16,238	221	221	-	-	-	-	-	-	-
67	Thomas	Antonelli	2,188	2,188	500	-	-	-	-	-	-	-	-	-
68	Brian	O'Neill	1,631	-	-	8	8	1,298	1,622	-	-	-	-	-
69	Rajan	Bhatia	1,010	782	1,142	(81)	(81)	247	309	-	-	-	-	-
70	Thomas	Vastardis	898	-	-	-	-	719	898	-	-	-	-	-
71	Joseph	Genova	864	-	-	-	-	691	864	-	-	-	-	-
72	Lucy	Halter	717	-	-	26	26	553	691	-	-	-	-	-
73	Damien	Berube	547	547	-	-	-	-	-	-	-	-	-	-
74	Nickolas	LaPointe	450	450	2,929	-	-	-	-	-	-	-	-	-
75	Michael	Nulty	423	423	-	-	-	-	-	-	-	-	-	-
76	Joseph	Berardinelli	302	302	5,750	-	-	-	-	-	-	-	-	-
77	Michael	Magliocco	277	277	1,350	-	-	-	-	-	-	-	-	-
78	Brianna	Panico	60	60	3,234	-	-	-	-	-	-	-	-	-
79	Michael	Levine	44	-	-	-	-	36	44	-	-	-	-	-
			3,204,532	3,065,622	17,371,215	44,431	38,970	79,952	99,940	-	-	-	-	-