



FFP PRODUCTION REPORT
November 2023

	FIRST	LAST	TOTAL	EQUITIES		LIFE & LTC INSURANCE		HEALTH INSURANCE		P & C DIVISION		MORTGAGE		REP RECRUIT
			CONTEST POINTS	Points	Volume	GCI	Points	GCI	Points	GCI	Points	Volume	Points	Points
1	Joseph	Graziano	1,520,829	1,494,326	8,589,388	10,241	10,241	10,321	12,901	2,689	3,361	-	-	-
2	Jonathan	Khalavsky	1,209,311	1,145,629	8,198,781	54,008	54,008	7,739	9,673	-	-	-	-	-
3	John	Graziano	1,070,290	1,030,049	10,497,954	12,576	12,576	9,744	12,180	2,789	3,486	-	-	12,000
4	Frank	Nardi	1,014,239	1,014,239	11,936,086	-	-	-	-	-	-	-	-	-
5	Christopher	Briamonte	874,310	857,129	10,216,564	6,605	6,605	8,461	10,577	-	-	-	-	-
6	Doreen	Catano	798,784	719,951	19,213,328	45,339	-	62,865	78,581	201	252	-	-	-
7	Bruce	Diner	722,965	720,430	7,783,390	496	496	1,618	2,023	14	17	-	-	-
8	Keith	Necklen	687,577	685,971	7,998,075	131	131	1,180	1,475	-	-	-	-	-
9	Michael	Sonatore	582,354	576,610	1,509,020	2,094	2,094	2,920	3,650	-	-	-	-	-
10	Richard	Habib	556,999	556,999	4,065,708	-	-	-	-	-	-	-	-	-
11	Daniel	Toner	485,261	-	-	13,341	13,341	377,512	471,889	24	30	-	-	-
12	Christopher	Graziano	431,492	419,385	3,815,950	12,107	12,107	-	-	-	-	-	-	-
13	Andrew	McLaughlin	363,715	361,827	13,859,065	1,888	1,888	-	-	-	-	-	-	-
14	Jay	Mevorah	336,776	336,776	1,600,113	-	-	-	-	-	-	-	-	-
15	Walter	Rapka	305,761	299,725	2,579,639	(75)	(75)	4,234	5,293	654	818	-	-	-
16	Albert	Maccani	303,886	270,429	5,055,534	33,457	33,457	-	-	-	-	-	-	-
17	Anthony	Wyss	286,745	286,745	-	-	-	-	-	-	-	-	-	-
18	John	Zellman	282,925	279,534	8,591,244	3,391	3,391	-	-	-	-	-	-	-
19	Raymond	Pokorny	282,038	-	-	561	561	225,182	281,477	-	-	-	-	-
20	Nicholas	Magone	279,892	225,790	1,431,702	39,261	39,261	11,873	14,841	-	-	-	-	-
21	Nicholas	Boxter	239,207	226,685	647,029	5,282	5,282	5,792	7,240	-	-	-	-	-
22	Eric	Koch	237,444	224,036	856,092	538	538	10,297	12,871	-	-	-	-	-
23	Michael	Virgilio	236,442	228,489	1,543,310	7,953	7,953	-	-	-	-	-	-	-
24	Michael	Nicoletti	175,515	117,876	254,339	51,523	51,523	4,781	5,976	112	140	-	-	-
25	Norman	Schneider	163,157	139,905	96,793	23,252	23,252	-	-	-	-	-	-	-
26	Edward	Carannante	155,824	155,288	2,028,911	536	536	-	-	-	-	-	-	-
27	Harold	Smith	148,792	141,954	4,440,816	-	-	5,260	6,575	211	263	-	-	-
28	William	King	144,421	137,797	1,541,677	1,762	1,762	3,863	4,829	26	33	-	-	-
29	Jay	Mehta	143,105	143,105	373,623	-	-	-	-	-	-	-	-	-
30	Kevin	Suszko	136,345	136,345	531,258	-	-	-	-	-	-	-	-	-
31	Nick	Magone	128,753	128,753	729,172	-	-	-	-	-	-	-	-	-
32	Paul	Kurzon	121,490	121,231	1,153,432	18	18	194	242	-	-	-	-	-
33	Daniel	Mulroe	119,363	95,800	2,459,526	23,084	23,084	384	480	-	-	-	-	-
34	Kelly	Vostal	119,229	57,066	578,771	62,163	62,163	-	-	-	-	-	-	-
35	Salvatore	Ceravolo	113,478	102,102	174,417	8,305	8,305	2,457	3,071	-	-	-	-	-
36	Anatoly	Khait	104,947	95,412	579,611	810	810	6,980	8,725	-	-	-	-	-
37	Peggy	Logan	100,500	88,431	764,619	23	23	9,260	11,575	377	471	-	-	-
38	Mark	Roszkowski	86,876	82,589	806,979	56	56	3,384	4,230	-	-	-	-	-
39	William	Bohannan	79,989	79,989	5,223,086	-	-	-	-	-	-	-	-	-
40	Randy	Weiss	76,220	71,573	1,235,913	4,647	4,647	-	-	-	-	-	-	-
41	Gary	Ackerman	75,790	39,837	1,527,402	178	178	28,620	35,775	-	-	-	-	-
42	William	Durborow	74,706	74,687	476,220	-	-	15	19	-	-	-	-	-
43	Paul	O'Dwyer	73,202	72,377	550,179	-	-	660	825	-	-	-	-	-
44	Vincent	Campanile	69,764	66,081	972,762	1,095	1,095	2,070	2,587	-	-	-	-	-
45	Doug	Verduin	67,485	67,485	205,774	-	-	-	-	-	-	-	-	-
46	Anthony	Casazza	67,005	45,199	2,399,519	-	-	17,444	21,806	-	-	-	-	-
47	Michael	Connors	66,605	66,605	910,201	-	-	-	-	-	-	-	-	-
48	Cheryl	Lombardoni	66,207	63,552	305,970	-	-	2,124	2,655	-	-	-	-	-
49	Thomas	Corley	65,093	55,009	91,013	397	397	7,750	9,687	-	-	-	-	-

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			CONTEST POINTS	Points	Volume	GCI	Points	GCI	Points	GCI	Points	Volume	Points	Points
50	Leonard	Zimmerman	56,253	51,842	242,430	1,233	1,233	2,542	3,178	-	-	-	-	-
51	Joseph	Bionci	33,970	32,491	288,227	4,187	-	1,183	1,479	-	-	-	-	-
52	Frank	Tomasini	53,331	38,680	167,745	14,651	14,651	-	-	-	-	-	-	-
53	John	Ur	51,851	49,945	3,152,036	122	122	308	385	1,120	1,400	-	-	-
54	Niles	Breslau	51,216	51,216	686,980	-	-	-	-	-	-	-	-	-
55	Margaret	Wierzbicki	46,926	33,854	146,745	5,667	5,667	5,924	7,404	-	-	-	-	-
56	Patrick	Sirvent	41,886	41,886	954,835	-	-	-	-	-	-	-	-	-
57	Frank	Kapitza	41,667	25,078	118,611	215	215	13,099	16,373	-	-	-	-	-
58	Edward	Hulse	38,203	31,569	239,437	-	-	5,307	6,634	-	-	-	-	-
59	Michael	Bruzzichesi	38,102	15,320	174,815	21,967	21,967	652	815	-	-	-	-	-
60	Richard	Freitag	37,032	37,032	-	-	-	-	-	-	-	-	-	-
61	Daniel	Taormina	36,444	36,057	291,084	40	40	278	347	-	-	-	-	-
62	David	Lachowicz	34,318	34,060	397,700	258	258	-	-	-	-	-	-	-
63	Robert	Eickmeyer	30,481	30,481	205,363	-	-	-	-	-	-	-	-	-
64	Richard	DeFelice	28,232	28,232	1,163,094	-	-	-	-	-	-	-	-	-
65	Thomas	Antonelli	21,234	21,234	195,358	-	-	-	-	-	-	-	-	-
66	Anthony	Repice	21,201	21,201	234,150	-	-	-	-	-	-	-	-	-
67	Michael	Condosta	19,466	18,994	158,649	437	437	28	35	-	-	-	-	-
68	Brian	O'Neill	18,005	-	-	92	92	14,331	17,913	-	-	-	-	-
69	Hugh	Quinn	15,062	12,379	-	-	-	1,942	2,428	204	255	-	-	-
70	Rajan	Bhatia	12,978	5,705	155,597	3,503	3,503	3,016	3,770	-	-	-	-	-
71	Thomas	Vastardis	10,001	-	-	-	-	8,001	10,001	-	-	-	-	-
72	Lucy	Halter	7,701	-	-	126	126	6,060	7,575	-	-	-	-	-
73	Joseph	Genova	7,415	-	-	-	-	5,932	7,415	-	-	-	-	-
74	Nickolas	LaPointe	5,872	5,872	212,518	-	-	-	-	-	-	-	-	-
75	Damien	Berube	3,493	1,993	3,732	1,500	1,500	-	-	-	-	-	-	-
76	Leo	Casper	3,324	-	-	206	206	2,495	3,118	-	-	-	-	-
77	Michael	Magliocco	2,929	1,749	15,600	1,180	1,180	-	-	-	-	-	-	-
78	Michael	Nulty	1,421	1,421	105,993	-	-	-	-	-	-	-	-	-
79	Michael	Levine	1,185	-	-	537	537	518	647	-	-	-	-	-
80	Joseph	Berardinelli	357	357	76,169	-	-	-	-	-	-	-	-	-
81	Edward	Wilson	42	-	-	42	42	-	-	-	-	-	-	-
82	Theresa	Mitchell	-	-	-	-	-	-	-	-	-	-	-	-
83	Brianna	Panico	-	-	-	-	-	-	-	-	-	-	-	-
			16,624,702	15,035,450	169,786,823	483,008	433,482	906,596	1,133,245	8,421	10,526	-	-	12,000