



FFP PRODUCTION REPORT
September 2023

	FIRST	LAST	TOTAL CONTEST POINTS	EQUITIES		LIFE & LTC INSURANCE		HEALTH INSURANCE		P & C DIVISION		MORTGAGE		REP RECRUIT
				Points	Volume	GCI	Points	GCI	Points	GCI	Points	Volume	Points	Points
1	Joseph	Graziano	1,112,137	1,091,707	6,424,055	8,418	8,418	8,108	10,135	1,502	1,877	-	-	-
2	Jonathan	Khalavsky	888,638	830,079	6,561,574	51,713	51,713	5,477	6,846	-	-	-	-	-
3	John	Graziano	861,753	838,092	9,474,567	5,163	5,163	7,633	9,541	2,365	2,957	-	-	6,000
4	Frank	Nardi	806,005	806,005	10,906,514	-	-	-	-	-	-	-	-	-
5	Doreen	Catania	654,323	590,722	17,818,216	13,477	-	50,680	63,350	201	252	-	-	-
6	Christopher	Briamonte	649,845	635,263	7,932,139	5,957	5,957	6,900	8,625	-	-	-	-	-
7	Bruce	Diner	563,039	561,450	6,733,373	-	-	1,271	1,589	-	-	-	-	-
8	Keith	Necklen	558,318	557,027	7,056,668	131	131	928	1,160	-	-	-	-	-
9	Michael	Sonatore	441,465	436,324	1,265,481	2,094	2,094	2,438	3,047	-	-	-	-	-
10	Richard	Habib	425,905	425,905	3,626,813	-	-	-	-	-	-	-	-	-
11	Daniel	Toner	379,947	-	-	10,921	10,921	295,221	369,026	-	-	-	-	-
12	Christopher	Graziano	331,372	322,167	3,388,842	9,205	9,205	-	-	-	-	-	-	-
13	Andrew	McLaughlin	291,395	289,695	11,322,611	1,700	1,700	-	-	-	-	-	-	-
14	Albert	Maccani	256,006	222,549	4,866,860	33,457	33,457	-	-	-	-	-	-	-
15	Jay	Mevorah	251,078	251,078	1,549,073	-	-	-	-	-	-	-	-	-
16	Walter	Rapka	249,929	245,116	2,448,439	(75)	(75)	3,394	4,242	516	645	-	-	-
17	Raymond	Pokorny	236,013	-	-	550	550	188,370	235,463	-	-	-	-	-
18	John	Zellman	217,688	214,297	8,430,776	3,391	3,391	-	-	-	-	-	-	-
19	Anthony	Wyss	213,355	213,355	-	-	-	-	-	-	-	-	-	-
20	Nicholas	Magone	207,834	185,136	1,299,184	10,800	10,800	9,518	11,898	-	-	-	-	-
21	Eric	Koch	181,017	168,828	572,557	484	484	9,364	11,705	-	-	-	-	-
22	Nicholas	Boxter	177,088	166,238	493,252	5,032	5,032	4,654	5,817	-	-	-	-	-
23	Michael	Virgilio	175,656	167,997	1,214,327	7,659	7,659	-	-	-	-	-	-	-
24	Michael	Nicoletti	145,709	88,975	233,139	51,523	51,523	4,057	5,071	112	140	-	-	-
25	Harold	Smith	123,883	118,558	4,426,712	-	-	4,212	5,265	48	60	-	-	-
26	Edward	Carannante	117,505	117,246	1,242,904	259	259	-	-	-	-	-	-	-
27	William	King	115,229	109,722	1,444,221	1,445	1,445	3,223	4,029	26	33	-	-	-
28	Jay	Mehta	110,815	110,815	390,916	-	-	-	-	-	-	-	-	-
29	Norman	Schneider	105,964	105,964	55,360	-	-	-	-	-	-	-	-	-
30	Kelly	Vostal	103,560	44,077	423,593	59,483	59,483	-	-	-	-	-	-	-
31	Kevin	Suszko	98,236	98,236	531,008	-	-	-	-	-	-	-	-	-
32	Paul	Kurzon	95,912	95,718	945,906	18	18	141	176	-	-	-	-	-
33	Nick	Magone	95,890	95,890	618,220	-	-	-	-	-	-	-	-	-
34	Salvatore	Ceravolo	88,139	77,969	154,513	7,669	7,669	2,001	2,502	-	-	-	-	-
35	Daniel	Mulroe	85,018	64,445	1,676,348	20,105	20,105	374	468	-	-	-	-	-
36	Peggy	Logan	83,094	73,355	718,224	15	15	7,715	9,644	64	80	-	-	-
37	Anatoly	Khait	80,252	72,328	367,841	806	806	5,694	7,117	-	-	-	-	-
38	Randy	Weiss	69,057	64,754	1,108,945	4,303	4,303	-	-	-	-	-	-	-
39	Paul	O'Dwyer	60,634	59,884	530,903	-	-	600	750	-	-	-	-	-
40	Gary	Ackerman	60,450	33,483	1,462,797	56	56	21,529	26,911	-	-	-	-	-
41	William	Bohannan	60,369	60,369	5,185,756	-	-	-	-	-	-	-	-	-
42	Mark	Roszkowski	57,720	54,130	407,643	47	47	2,834	3,543	-	-	-	-	-
43	William	Durborow	56,923	56,904	443,723	-	-	15	19	-	-	-	-	-
44	Anthony	Casazza	53,120	35,142	2,367,213	-	-	14,382	17,978	-	-	-	-	-
45	Joseph	Bionci	29,477	28,187	277,917	3,834	-	1,032	1,290	-	-	-	-	-
46	Doug	Verduin	50,520	50,520	23,227	-	-	-	-	-	-	-	-	-
47	Thomas	Corley	50,017	41,622	83,923	397	397	6,399	7,998	-	-	-	-	-
48	Cheryl	Lombardoni	48,709	46,491	149,604	-	-	1,774	2,218	-	-	-	-	-
49	Vincent	Campanile	48,266	45,405	712,380	826	826	1,628	2,035	-	-	-	-	-
50	Michael	Connors	44,726	44,726	566,002	-	-	-	-	-	-	-	-	-
51	Leonard	Zimmerman	41,946	38,325	128,424	989	989	2,105	2,632	-	-	-	-	-

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			CONTEST POINTS	Points	Volume	GCI	Points	GCI	Points	GCI	Points	Volume	Points	Points
52	Margaret	Wierzbicki	39,079	27,517	145,445	5,625	5,625	4,749	5,936	-	-	-	-	-
53	Niles	Breslau	38,838	38,838	533,420	-	-	-	-	-	-	-	-	-
54	John	Ur	37,901	36,389	2,945,576	122	122	256	321	855	1,069	-	-	-
55	Michael	Bruzzichesi	35,104	12,441	171,715	21,965	21,965	559	699	-	-	-	-	-
56	Frank	Tomasini	34,109	32,198	127,718	1,911	1,911	-	-	-	-	-	-	-
57	Frank	Kapitza	33,499	19,507	104,941	181	181	11,049	13,811	-	-	-	-	-
58	Edward	Hulse	32,606	26,260	212,499	-	-	5,077	6,346	-	-	-	-	-
59	Patrick	Sirvent	32,263	32,263	752,627	-	-	-	-	-	-	-	-	-
60	Daniel	Taormina	32,244	31,939	263,368	40	40	212	265	-	-	-	-	-
61	David	Lachowicz	28,138	27,880	345,351	258	258	-	-	-	-	-	-	-
62	Richard	Freitag	27,988	27,988	-	-	-	-	-	-	-	-	-	-
63	Richard	DeFelice	23,127	23,127	1,082,980	-	-	-	-	-	-	-	-	-
64	Robert	Eickmeyer	20,095	20,095	115,000	-	-	-	-	-	-	-	-	-
65	Anthony	Repice	16,517	16,517	211,837	-	-	-	-	-	-	-	-	-
66	Michael	Condosta	15,758	15,292	153,747	437	437	23	29	-	-	-	-	-
67	Brian	O'Neill	15,615	-	-	76	76	12,432	15,540	-	-	-	-	-
68	Thomas	Antonelli	12,711	12,711	13,950	-	-	-	-	-	-	-	-	-
69	Rajan	Bhatia	11,398	4,801	153,313	3,500	3,500	2,477	3,096	-	-	-	-	-
70	Hugh	Quinn	11,391	9,326	-	-	-	1,601	2,001	51	64	-	-	-
71	Thomas	Vastardis	7,932	-	-	-	-	6,345	7,932	-	-	-	-	-
72	Lucy	Halter	6,242	-	-	92	92	4,919	6,149	-	-	-	-	-
73	Joseph	Genova	5,787	-	-	-	-	4,630	5,787	-	-	-	-	-
74	Nickolas	LaPointe	5,215	5,215	200,568	-	-	-	-	-	-	-	-	-
75	Damien	Berube	2,981	1,481	3,732	1,500	1,500	-	-	-	-	-	-	-
76	Leo	Casper	2,673	-	-	206	206	1,974	2,467	-	-	-	-	-
77	Michael	Magliocco	2,562	1,382	12,900	1,180	1,180	-	-	-	-	-	-	-
78	Michael	Levine	1,092	-	-	537	537	443	554	-	-	-	-	-
79	Joseph	Berardinelli	175	175	75,856	-	-	-	-	-	-	-	-	-
80	Edward	Wilson	42	-	-	42	42	-	-	-	-	-	-	-
CO. GRAND TOTALS:			12,844,028	11,575,612	147,689,226	359,526	342,214	730,418	913,023	5,743	7,179	-	-	6,000