



FFP PRODUCTION REPORT
June 2023

| | FIRST | LAST | TOTAL CONTEST POINTS | EQUITIES | | LIFE & LTC INSURANCE | | HEALTH INSURANCE | | P & C DIVISION | | MORTGAGE | | REP RECRUIT |
|----|-------------|------------|-------------------------|----------|------------|----------------------|--------|------------------|---------|----------------|--------|----------|--------|-------------|
| | | | | Points | Volume | GCI | Points | GCI | Points | GCI | Points | Volume | Points | Points |
| 1 | Joseph | Graziano | 708,567 | 696,227 | 3,498,919 | 5,567 | 5,567 | 5,141 | 6,426 | 277 | 347 | - | - | - |
| 2 | John | Graziano | 589,584 | 572,052 | 5,712,066 | 3,764 | 3,764 | 4,981 | 6,227 | 1,234 | 1,542 | - | - | 6,000 |
| 3 | Jonathan | Khalavsky | 571,907 | 547,409 | 2,811,718 | 20,991 | 20,991 | 2,806 | 3,507 | - | - | - | - | - |
| 4 | Frank | Nardi | 533,949 | 533,949 | 6,001,494 | - | - | - | - | - | - | - | - | - |
| 5 | Christopher | Briamonte | 412,202 | 401,293 | 4,833,251 | 5,163 | 5,163 | 4,597 | 5,746 | - | - | - | - | - |
| 6 | Doreen | Catania | 390,587 | 351,693 | 14,595,886 | 378 | - | 30,916 | 38,645 | 199 | 248 | - | - | - |
| 7 | Keith | Necklen | 374,638 | 373,695 | 4,895,810 | 131 | 131 | 650 | 812 | - | - | - | - | - |
| 8 | Bruce | Bruce | 373,965 | 372,715 | 4,719,541 | - | - | 1,000 | 1,250 | - | - | - | - | - |
| 9 | Michael | Sonatore | 286,897 | 282,765 | 764,840 | 2,094 | 2,094 | 1,631 | 2,039 | - | - | - | - | - |
| 10 | Richard | Habib | 277,285 | 277,285 | 2,755,905 | - | - | - | - | - | - | - | - | - |
| 11 | Daniel | Toner | 250,847 | - | - | 8,031 | 8,031 | 194,253 | 242,816 | - | - | - | - | - |
| 12 | Christopher | Graziano | 203,103 | 199,097 | 1,019,572 | 4,006 | 4,006 | - | - | - | - | - | - | - |
| 13 | Andrew | McLaughlin | 190,343 | 189,210 | 7,516,051 | 1,133 | 1,133 | - | - | - | - | - | - | - |
| 14 | Walter | Rapka | 177,176 | 174,192 | 2,021,995 | (75) | (75) | 2,145 | 2,682 | 301 | 377 | - | - | - |
| 15 | Albert | Maccani | 168,905 | 163,905 | 4,272,606 | 5,000 | 5,000 | - | - | - | - | - | - | - |
| 16 | Jay | Mevorah | 166,284 | 166,284 | 453,894 | - | - | - | - | - | - | - | - | - |
| 17 | Raymond | Pokorny | 162,774 | - | - | 538 | 538 | 129,788 | 162,235 | - | - | - | - | - |
| 18 | John | Zellman | 150,383 | 148,132 | 1,088,013 | 2,251 | 2,251 | - | - | - | - | - | - | - |
| 19 | Nicholas | Magone | 150,290 | 132,199 | 890,436 | 10,785 | 10,785 | 5,845 | 7,306 | - | - | - | - | - |
| 20 | Anthony | Wyss | 138,498 | 138,498 | - | - | - | - | - | - | - | - | - | - |
| 21 | Eric | Koch | 119,533 | 109,232 | 207,875 | 323 | 323 | 7,983 | 9,979 | - | - | - | - | - |
| 22 | Michael | Nicoletti | 114,481 | 59,353 | 200,739 | 51,286 | 51,286 | 2,963 | 3,703 | 111 | 138 | - | - | - |
| 23 | Nicholas | Boxter | 113,724 | 108,428 | 408,920 | 1,264 | 1,264 | 3,226 | 4,033 | - | - | - | - | - |
| 24 | Michael | Virgilio | 102,444 | 101,815 | 407,689 | 629 | 629 | - | - | - | - | - | - | - |
| 25 | Edward | Carannante | 81,589 | 81,387 | 742,860 | 202 | 202 | - | - | - | - | - | - | - |
| 26 | William | King | 80,044 | 76,280 | 1,372,529 | 969 | 969 | 2,209 | 2,762 | 26 | 33 | - | - | - |
| 27 | Paul | Kurzon | 75,462 | 75,312 | 815,342 | 18 | 18 | 106 | 133 | - | - | - | - | - |
| 28 | Harold | Smith | 74,550 | 70,855 | 623,766 | - | - | 2,908 | 3,635 | 48 | 60 | - | - | - |
| 29 | Jay | Mehta | 72,559 | 72,559 | 46,175 | - | - | - | - | - | - | - | - | - |
| 30 | Kelly | Vostal | 70,988 | 29,032 | 330,795 | 41,956 | 41,956 | - | - | - | - | - | - | - |
| 31 | Norman | Schneider | 69,734 | 69,734 | 31,150 | - | - | - | - | - | - | - | - | - |
| 32 | Kevin | Susko | 66,417 | 66,417 | 21,238 | - | - | - | - | - | - | - | - | - |
| 33 | Nick | Magone | 61,164 | 61,164 | 284,910 | - | - | - | - | - | - | - | - | - |
| 34 | Salvatore | Ceravolo | 59,723 | 52,747 | 140,014 | 5,171 | 5,171 | 1,445 | 1,806 | - | - | - | - | - |
| 35 | Peggy | Logan | 56,436 | 49,584 | 487,816 | 11 | 11 | 5,420 | 6,776 | 52 | 65 | - | - | - |
| 36 | Anatoly | Khait | 51,994 | 47,174 | 245,737 | 175 | 175 | 3,716 | 4,644 | - | - | - | - | - |
| 37 | Daniel | Mulroe | 45,103 | 33,436 | 988,519 | 11,199 | 11,199 | 374 | 468 | - | - | - | - | - |
| 38 | Paul | O'Dwyer | 43,017 | 42,667 | 438,583 | - | - | 280 | 350 | - | - | - | - | - |
| 39 | Gary | Ackerman | 42,123 | 23,080 | 1,092,368 | (284) | (284) | 15,462 | 19,328 | - | - | - | - | - |
| 40 | William | Bohannan | 37,767 | 37,767 | 175,968 | - | - | - | - | - | - | - | - | - |
| 41 | William | Durborow | 37,409 | 37,390 | 382,869 | - | - | 15 | 19 | - | - | - | - | - |
| 42 | Vincent | Campanile | 35,695 | 33,819 | 655,958 | 555 | 555 | 1,057 | 1,321 | - | - | - | - | - |
| 43 | Randy | Weiss | 34,828 | 32,424 | 541,167 | 2,404 | 2,404 | - | - | - | - | - | - | - |
| 44 | Anthony | Casazza | 34,783 | 22,745 | 101,339 | - | - | 9,630 | 12,038 | - | - | - | - | - |
| 45 | Joseph | Bionci | 33,056 | 10,129 | 40,347 | 3,325 | 21,919 | 806 | 1,008 | - | - | - | - | - |
| 46 | Thomas | Corley | 33,006 | 27,218 | 72,553 | 292 | 292 | 4,398 | 5,497 | - | - | - | - | - |
| 47 | Doug | Verduin | 32,880 | 32,880 | 22,259 | - | - | - | - | - | - | - | - | - |
| 48 | Cheryl | Lombardoni | 32,518 | 30,957 | 87,888 | - | - | 1,249 | 1,561 | - | - | - | - | - |
| 49 | Margaret | Wierzbicki | 29,400 | 20,163 | 131,213 | 5,499 | 5,499 | 2,990 | 3,737 | - | - | - | - | - |
| 50 | Michael | Bruzziches | 28,684 | 6,299 | 14,642 | 21,919 | 21,919 | 373 | 466 | - | - | - | - | - |
| 51 | Leonard | Zimmerman | 28,421 | 25,903 | 70,416 | 706 | 706 | 1,450 | 1,812 | - | - | - | - | - |
| 52 | Mark | Roszkowski | 26,915 | 24,570 | 61,943 | 33 | 33 | 1,850 | 2,312 | - | - | - | - | - |
| 53 | Edward | Hulse | 26,046 | 20,278 | 212,311 | - | - | 4,614 | 5,768 | - | - | - | - | - |

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|--------------------------|----------|--------------|------------------|------------------|-------------------|----------------------|----------------|------------------|----------------|----------------|--------------|----------|----------|--------------|
| | | | CONTEST POINTS | Points | Volume | GCI | Points | GCI | Points | GCI | Points | Volume | Points | Points |
| 54 | John | Ur | 25,934 | 24,616 | 241,116 | 122 | 122 | 179 | 224 | 778 | 972 | - | - | - |
| 55 | Daniel | Taormina | 25,715 | 25,534 | 235,400 | 40 | 40 | 113 | 141 | - | - | - | - | - |
| 56 | Niles | Breslau | 25,401 | 25,401 | 295,501 | - | - | - | - | - | - | - | - | - |
| 57 | Frank | Tomasini | 23,602 | 21,932 | 53,592 | 1,670 | 1,670 | - | - | - | - | - | - | - |
| 58 | Michael | Connors | 21,453 | 21,453 | 417,454 | - | - | - | - | - | - | - | - | - |
| 59 | Frank | Kapitza | 20,796 | 12,666 | 67,473 | 121 | 121 | 6,407 | 8,009 | - | - | - | - | - |
| 60 | David | Lachowicz | 19,674 | 19,501 | 294,656 | 173 | 173 | - | - | - | - | - | - | - |
| 61 | Richard | Freitag | 18,431 | 18,431 | - | - | - | - | - | - | - | - | - | - |
| 62 | Patrick | Sirvent | 18,344 | 18,344 | 178,030 | - | - | - | - | - | - | - | - | - |
| 63 | Richard | DeFelice | 15,716 | 15,716 | 226,999 | - | - | - | - | - | - | - | - | - |
| 64 | Anthony | Repice | 13,215 | 13,215 | 189,654 | - | - | - | - | - | - | - | - | - |
| 65 | Robert | Eickmeyer | 13,199 | 13,199 | 14,000 | - | - | - | - | - | - | - | - | - |
| 66 | Michael | Condosta | 11,562 | 11,105 | 117,372 | 437 | 437 | 16 | 20 | - | - | - | - | - |
| 67 | Brian | O'Neill | 10,548 | - | - | 51 | 51 | 8,397 | 10,496 | - | - | - | - | - |
| 68 | Rajan | Bhatia | 9,102 | 3,721 | 19,351 | 3,464 | 3,464 | 1,533 | 1,917 | - | - | - | - | - |
| 69 | Thomas | Antonelli | 8,264 | 8,264 | 9,300 | - | - | - | - | - | - | - | - | - |
| 70 | Hugh | Quinn | 7,579 | 6,241 | - | - | - | 1,019 | 1,274 | 51 | 64 | - | - | - |
| 71 | Thomas | Vastardis | 4,933 | - | - | - | - | 3,946 | 4,933 | - | - | - | - | - |
| 72 | Lucy | Halter | 4,179 | - | - | 59 | 59 | 3,296 | 4,121 | - | - | - | - | - |
| 73 | Nickolas | LaPointe | 3,863 | 3,863 | 116,323 | - | - | - | - | - | - | - | - | - |
| 74 | Joseph | Genova | 3,857 | - | - | - | - | 3,086 | 3,857 | - | - | - | - | - |
| 75 | Damien | Berube | 2,447 | 947 | 3,732 | 1,500 | 1,500 | - | - | - | - | - | - | - |
| 76 | Michael | Magliocco | 1,705 | 918 | 9,150 | 787 | 787 | - | - | - | - | - | - | - |
| 77 | Leo | Casper | 1,640 | - | - | 58 | 58 | 1,265 | 1,581 | - | - | - | - | - |
| 78 | Michael | Levine | 427 | - | - | - | - | 342 | 427 | - | - | - | - | - |
| 79 | Joseph | Berardinelli | 101 | 101 | 74,918 | - | - | - | - | - | - | - | - | - |
| 80 | Edward | Wilson | 42 | - | - | 42 | 42 | - | - | - | - | - | - | - |
| 81 | Brianna | Panico | - | - | - | - | - | - | - | - | - | - | - | - |
| CO. GRAND TOTALS: | | | 8,442,408 | 7,578,566 | 81,873,916 | 225,933 | 244,149 | 487,877 | 609,846 | 3,078 | 3,847 | - | - | 6,000 |