



FFP PRODUCTION REPORT
May 2023

| | FIRST | LAST | TOTAL CONTEST POINTS | EQUITIES | | LIFE & LTC INSURANCE | | HEALTH INSURANCE | | P & C DIVISION | | MORTGAGE | | REP RECRUIT |
|----|-------------|------------|-------------------------|----------|-----------|----------------------|--------|------------------|---------|----------------|--------|----------|--------|-------------|
| | | | | Points | Volume | GCI | Points | GCI | Points | GCI | Points | Volume | Points | Points |
| 1 | Joseph | Graziano | 683,291 | 672,466 | 2,827,523 | 4,656 | 4,656 | 4,673 | 5,841 | 263 | 329 | - | - | - |
| 2 | Jonathan | Khalavsky | 557,148 | 533,583 | 2,657,722 | 20,953 | 20,953 | 2,090 | 2,612 | - | - | - | - | - |
| 3 | Frank | Nardi | 499,548 | 499,548 | 5,019,608 | - | - | - | - | - | - | - | - | - |
| 4 | John | Graziano | 475,090 | 458,653 | 2,979,847 | 3,764 | 3,764 | 4,087 | 5,109 | 1,252 | 1,565 | - | - | 6,000 |
| 5 | Christopher | Briamonte | 395,414 | 385,920 | 4,559,271 | 4,803 | 4,803 | 3,752 | 4,690 | - | - | - | - | - |
| 6 | Keith | Necklen | 338,619 | 337,751 | 3,902,298 | 131 | 131 | 590 | 737 | - | - | - | - | - |
| 7 | Bruce | Diner | 338,323 | 337,203 | 3,592,573 | - | - | 896 | 1,120 | - | - | - | - | - |
| 8 | Doreen | Catano | 289,900 | 256,678 | 2,664,087 | 377 | - | 26,383 | 32,979 | 194 | 243 | - | - | - |
| 9 | Michael | Sonatore | 273,615 | 272,005 | 359,120 | (9) | (9) | 1,295 | 1,619 | - | - | - | - | - |
| 10 | Richard | Habib | 270,100 | 270,100 | 2,477,770 | - | - | - | - | - | - | - | - | - |
| 11 | Daniel | Toner | 208,740 | - | - | 6,561 | 6,561 | 161,743 | 202,179 | - | - | - | - | - |
| 12 | Christopher | Graziano | 192,681 | 190,169 | 838,550 | 2,512 | 2,512 | - | - | - | - | - | - | - |
| 13 | Andrew | McLaughlin | 167,809 | 166,865 | 7,304,370 | 944 | 944 | - | - | - | - | - | - | - |
| 14 | Jay | Mevorah | 159,261 | 159,261 | 401,836 | - | - | - | - | - | - | - | - | - |
| 15 | Albert | Maccani | 154,527 | 149,527 | 3,653,763 | 5,000 | 5,000 | - | - | - | - | - | - | - |
| 16 | John | Zellman | 144,392 | 143,278 | 1,072,888 | 1,114 | 1,114 | - | - | - | - | - | - | - |
| 17 | Walter | Rapka | 138,379 | 136,044 | 963,115 | (75) | (75) | 1,713 | 2,141 | 215 | 269 | (75) | - | - |
| 18 | Anthony | Wyss | 138,336 | 138,336 | - | - | - | - | - | - | - | - | - | - |
| 19 | Nicholas | Magone | 138,268 | 129,889 | 882,810 | 2,415 | 2,415 | 4,771 | 5,964 | - | - | - | - | - |
| 20 | Raymond | Pokorny | 134,445 | - | - | 538 | 538 | 107,125 | 133,906 | - | - | - | - | - |
| 21 | Michael | Nicoletti | 113,174 | 58,642 | 190,939 | 51,286 | 51,286 | 2,485 | 3,107 | 111 | 138 | - | - | - |
| 22 | Eric | Koch | 112,976 | 108,763 | 207,800 | 269 | 269 | 3,156 | 3,944 | - | - | - | - | - |
| 23 | Nicholas | Boxter | 109,920 | 105,395 | 392,382 | 1,264 | 1,264 | 2,609 | 3,261 | - | - | - | - | - |
| 24 | Michael | Virgilio | 100,407 | 99,790 | 373,051 | 617 | 617 | - | - | - | - | - | - | - |
| 25 | Edward | Carannante | 75,399 | 75,197 | 400,335 | 202 | 202 | - | - | - | - | - | - | - |
| 26 | William | King | 74,209 | 71,100 | 1,344,787 | 813 | 813 | 1,811 | 2,263 | 26 | 33 | - | - | - |
| 27 | Jay | Mehta | 71,490 | 71,490 | 38,384 | - | - | - | - | - | - | - | - | - |
| 28 | Harold | Smith | 70,909 | 68,060 | 572,283 | - | - | 2,231 | 2,788 | 48 | 60 | - | - | - |
| 29 | Norman | Schneider | 66,628 | 66,628 | 24,850 | - | - | - | - | - | - | - | - | - |
| 30 | Kevin | Suzko | 62,704 | 62,704 | 10,997 | - | - | - | - | - | - | - | - | - |
| 31 | Nick | Magone | 60,551 | 60,551 | 277,584 | - | - | - | - | - | - | - | - | - |
| 32 | Paul | Kurzon | 60,178 | 60,050 | 529,036 | 18 | 18 | 89 | 111 | - | - | - | - | - |
| 33 | Salvatore | Ceravolo | 56,766 | 50,879 | 117,754 | 4,444 | 4,444 | 1,154 | 1,443 | - | - | - | - | - |
| 34 | Anatoly | Khait | 48,711 | 45,040 | 234,255 | 142 | 142 | 2,823 | 3,529 | - | - | - | - | - |
| 35 | Kelly | Vostal | 46,739 | 27,171 | 315,156 | 19,568 | 19,568 | - | - | - | - | - | - | - |
| 36 | Daniel | Mulroe | 40,998 | 30,979 | 875,969 | 9,551 | 9,551 | 374 | 468 | - | - | - | - | - |
| 37 | Paul | O'Dwyer | 40,836 | 40,486 | 429,125 | - | - | 280 | 350 | - | - | - | - | - |
| 38 | Peggy | Logan | 38,653 | 33,390 | 156,221 | 11 | 11 | 4,149 | 5,186 | 52 | 65 | - | - | - |
| 39 | William | Durborow | 36,094 | 36,075 | 375,131 | - | - | 15 | 19 | - | - | - | - | - |
| 40 | Gary | Ackerman | 35,526 | 19,276 | 458,542 | (284) | (284) | 13,227 | 16,534 | - | - | - | - | - |
| 41 | William | Bohannan | 34,131 | 34,131 | 75,750 | - | - | - | - | - | - | - | - | - |
| 42 | Doug | Verduin | 32,817 | 32,817 | 21,392 | - | - | - | - | - | - | - | - | - |
| 43 | Thomas | Corley | 31,869 | 26,980 | 69,188 | 292 | 292 | 3,678 | 4,597 | - | - | - | - | - |
| 44 | Cheryl | Lombardoni | 31,292 | 30,855 | 82,688 | - | - | 349 | 437 | - | - | - | - | - |
| 45 | Anthony | Casazza | 31,011 | 21,177 | 97,758 | - | - | 7,867 | 9,834 | - | - | - | - | - |
| 46 | Michael | Bruzzo | 28,288 | 6,024 | 14,642 | 21,914 | 21,914 | 279 | 349 | - | - | - | - | - |
| 47 | Leonard | Zimmerman | 27,890 | 25,527 | 69,385 | 660 | 660 | 1,362 | 1,703 | - | - | - | - | - |
| 48 | Margaret | Wierzbicki | 27,684 | 19,280 | 130,513 | 5,457 | 5,457 | 2,358 | 2,947 | - | - | - | - | - |
| 49 | Randy | Weiss | 26,694 | 24,290 | 413,867 | 2,404 | 2,404 | - | - | - | - | - | - | - |
| 50 | Daniel | Taormina | 24,460 | 24,320 | 223,774 | 40 | 40 | 80 | 100 | - | - | - | - | - |
| 51 | Mark | Roszkowski | 23,354 | 21,448 | 49,936 | 28 | 28 | 1,502 | 1,878 | - | - | - | - | - |

| | FIRST | LAST | TOTAL CONTEST POINTS | EQUITIES | | LIFE & LTC INSURANCE | | HEALTH INSURANCE | | P & C DIVISION | | MORTGAGE | | REP RECRUIT |
|--------------------------|----------|--------------|-------------------------|------------------|-------------------|----------------------|----------------|------------------|----------------|----------------|--------------|----------|----------|--------------|
| | | | | Points | Volume | GCI | Points | GCI | Points | GCI | Points | Volume | Points | Points |
| 52 | Vincent | Campanile | 22,855 | 21,178 | 453,486 | 555 | 555 | 897 | 1,122 | - | - | - | - | - |
| 53 | Edward | Hulse | 22,148 | 16,692 | 134,299 | - | - | 4,365 | 5,456 | - | - | - | - | - |
| 54 | Frank | Tomasini | 21,755 | 20,167 | 46,547 | 1,588 | 1,588 | - | - | - | - | - | - | - |
| 55 | John | Ur | 20,498 | 19,240 | 100,221 | 122 | 122 | 131 | 163 | 779 | 973 | - | - | - |
| 56 | Richard | Freitag | 18,431 | 18,431 | - | - | - | - | - | - | - | - | - | - |
| 57 | Frank | Kapitza | 18,107 | 12,159 | 60,066 | 81 | 81 | 4,694 | 5,867 | - | - | - | - | - |
| 58 | David | Lachowicz | 17,381 | 17,294 | 276,744 | 87 | 87 | - | - | - | - | - | - | - |
| 59 | Michael | Connors | 16,772 | 16,772 | 96,425 | - | - | - | - | - | - | - | - | - |
| 60 | Patrick | Sirvent | 16,660 | 16,660 | 169,828 | - | - | - | - | - | - | - | - | - |
| 61 | Robert | Eickmeyer | 13,112 | 13,112 | 14,000 | - | - | - | - | - | - | - | - | - |
| 62 | Anthony | Repice | 12,939 | 12,939 | 187,889 | - | - | - | - | - | - | - | - | - |
| 63 | Michael | Condosta | 11,260 | 10,808 | 89,065 | 437 | 437 | 12 | 15 | - | - | - | - | - |
| 64 | Richard | DeFelice | 10,737 | 10,737 | 70,326 | - | - | - | - | - | - | - | - | - |
| 65 | Joseph | Bionci | 9,291 | 8,899 | 22,945 | 2,719 | - | 314 | 392 | - | - | - | - | - |
| 66 | Brian | O'Neill | 8,389 | - | - | 43 | 43 | 6,677 | 8,346 | - | - | - | - | - |
| 67 | Hugh | Quinn | 7,361 | 6,236 | - | - | - | 848 | 1,060 | 51 | 64 | - | - | - |
| 68 | Thomas | Antonelli | 7,130 | 7,130 | 6,650 | - | - | - | - | - | - | - | - | - |
| 69 | Rajan | Bhatia | 6,518 | 3,549 | 18,159 | 1,329 | 1,329 | 1,312 | 1,640 | - | - | - | - | - |
| 70 | Niles | Breslau | 6,267 | 6,267 | (19,865) | - | - | - | - | - | - | - | - | - |
| 71 | Thomas | Vastardis | 4,216 | - | - | - | - | 3,373 | 4,216 | - | - | - | - | - |
| 72 | Lucy | Halter | 3,451 | - | - | 22 | 22 | 2,744 | 3,430 | - | - | - | - | - |
| 73 | Nickolas | LaPointe | 3,121 | 3,121 | 99,900 | - | - | - | - | - | - | - | - | - |
| 74 | Joseph | Genova | 3,102 | - | - | - | - | 2,482 | 3,102 | - | - | - | - | - |
| 75 | Damien | Berube | 2,447 | 947 | 3,732 | 1,500 | 1,500 | - | - | - | - | - | - | - |
| 76 | Leo | Casper | 1,258 | - | - | 58 | 58 | 960 | 1,200 | - | - | - | - | - |
| 77 | Michael | Magliocco | 1,214 | 821 | 7,950 | 393 | 393 | - | - | - | - | - | - | - |
| 78 | Michael | Levine | 382 | - | - | - | - | 306 | 382 | - | - | - | - | - |
| 79 | Joseph | Berardinelli | 86 | 86 | 74,293 | - | - | - | - | - | - | - | - | - |
| 80 | Edward | Wilson | 42 | - | - | 42 | 42 | - | - | - | - | - | - | - |
| 81 | Brianna | Panico | - | - | - | - | - | - | - | - | - | - | - | - |
| CO. GRAND TOTALS: | | | 7,627,172 | 6,939,036 | 56,643,285 | 181,358 | 178,262 | 400,107 | 500,134 | 2,992 | 3,739 | - | - | 6,000 |