



FFP PRODUCTION REPORT  
April 2023

	FIRST	LAST	TOTAL CONTEST POINTS	EQUITIES		LIFE & LTC INSURANCE		HEALTH INSURANCE		P & C DIVISION		MORTGAGE		REP RECRUIT
				Points	Volume	GCI	Points	GCI	Points	GCI	Points	Volume	Points	Points
1	Joseph	Graziano	634,359	625,985	2,018,223	3,659	3,659	3,521	4,401	251	314	-	-	-
2	Jonathan	Khalavsky	533,436	510,831	2,054,691	20,848	20,848	1,405	1,757	-	-	-	-	-
3	John	Graziano	458,438	443,269	2,413,842	3,555	3,555	3,319	4,149	1,172	1,465	-	-	6,000
4	Frank	Nardi	434,871	434,871	4,109,447	-	-	-	-	-	-	-	-	-
5	Christopher	Briamonte	363,353	355,358	3,918,968	4,134	4,134	3,089	3,862	-	-	-	-	-
6	Bruce	Diner	308,123	307,162	3,146,899	-	-	769	961	-	-	-	-	-
7	Keith	Necklen	307,114	306,366	3,319,811	131	131	494	617	-	-	-	-	-
8	Michael	Sonatore	259,611	258,223	307,903	-	-	1,110	1,388	-	-	-	-	-
9	Richard	Habib	253,554	253,554	829,795	-	-	-	-	-	-	-	-	-
10	Doreen	Catano	253,200	226,747	1,995,031	375	-	21,069	26,336	93	117	-	-	-
11	Christopher	Graziano	176,535	174,569	792,570	1,966	1,966	-	-	-	-	-	-	-
12	Daniel	Toner	168,224	-	-	5,208	5,208	130,413	163,016	-	-	-	-	-
13	Jay	Mevorah	151,874	151,874	322,120	-	-	-	-	-	-	-	-	-
14	John	Zellman	140,247	139,133	1,060,913	1,114	1,114	-	-	-	-	-	-	-
15	Andrew	McLaughlin	138,431	137,676	6,864,798	755	755	-	-	-	-	-	-	-
16	Anthony	Wyss	138,178	138,178	-	-	-	-	-	-	-	-	-	-
17	Nicholas	Magone	134,970	127,792	841,819	2,415	2,415	3,810	4,763	-	-	-	-	-
18	Albert	Maccani	127,427	122,427	2,933,915	5,000	5,000	-	-	-	-	-	-	-
19	Raymond	Pokorny	117,852	-	-	533	533	93,855	117,319	-	-	-	-	-
20	Eric	Koch	111,946	108,196	203,129	215	215	2,828	3,535	-	-	-	-	-
21	Michael	Nicoletti	110,713	56,532	180,939	51,286	51,286	2,205	2,756	111	138	-	-	-
22	Walter	Rapka	107,680	105,733	461,915	-	-	1,343	1,679	215	269	-	-	-
23	Nicholas	Boxter	107,657	103,449	350,727	1,264	1,264	2,355	2,944	-	-	-	-	-
24	Michael	Virgilio	92,148	91,543	364,763	605	605	-	-	-	-	-	-	-
25	Edward	Carannante	70,568	70,366	226,768	202	202	-	-	-	-	-	-	-
26	Jay	Mehta	70,229	70,229	37,177	-	-	-	-	-	-	-	-	-
27	Harold	Smith	66,395	64,003	461,679	-	-	1,913	2,392	-	-	-	-	-
28	Norman	Schneider	63,568	63,568	20,050	-	-	-	-	-	-	-	-	-
29	Kevin	Suszko	60,272	60,272	10,747	-	-	-	-	-	-	-	-	-
30	Nick	Magone	59,454	59,454	236,893	-	-	-	-	-	-	-	-	-
31	Paul	Kurzon	59,309	59,226	514,678	18	18	53	66	-	-	-	-	-
32	William	King	58,706	56,114	340,243	596	596	1,570	1,963	26	33	-	-	-
33	Salvatore	Ceravolo	54,603	49,966	116,921	3,470	3,470	934	1,167	-	-	-	-	-
34	Anatoly	Khait	44,658	41,773	172,927	114	114	2,217	2,771	-	-	-	-	-
35	Kelly	Vostal	41,099	25,831	297,813	15,268	15,268	-	-	-	-	-	-	-
36	Paul	O'Dwyer	38,755	38,455	421,245	-	-	240	300	-	-	-	-	-
37	Daniel	Mulroe	37,545	28,997	836,370	8,080	8,080	374	468	-	-	-	-	-
38	Peggy	Logan	36,410	31,864	155,933	8	8	3,579	4,473	52	65	-	-	-
39	William	Durborow	34,746	34,727	371,885	-	-	15	19	-	-	-	-	-
40	Doug	Verduin	32,223	32,223	1,730	-	-	-	-	-	-	-	-	-
41	William	Bohannan	31,165	31,165	55,400	-	-	-	-	-	-	-	-	-
42	Joseph	Bionci	8,528	8,650	21,420	2,332	(508)	309	386	-	-	-	-	-
43	Thomas	Corley	30,700	26,729	66,850	256	256	2,971	3,714	-	-	-	-	-
44	Cheryl	Lombardoni	30,161	29,724	80,188	-	-	349	437	-	-	-	-	-
45	Michael	BruzziChesi	27,977	5,713	14,642	21,914	21,914	279	349	-	-	-	-	-
46	Anthony	Casazza	27,251	19,326	49,280	-	-	6,340	7,925	-	-	-	-	-
47	Gary	Ackerman	26,891	14,762	431,164	(508)	(508)	10,110	12,637	-	-	-	-	-
48	Leonard	Zimmerman	26,795	25,111	69,147	256	256	1,142	1,428	-	-	-	-	-
49	Margaret	Wierzbicki	26,402	18,583	129,913	5,415	5,415	1,923	2,404	-	-	-	-	-
50	Daniel	Taormina	21,308	21,218	177,224	40	40	40	50	-	-	-	-	-
51	Edward	Hulse	21,293	16,603	134,236	-	-	3,752	4,690	-	-	-	-	-

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			CONTEST POINTS	Points	Volume	GCI	Points	GCI	Points	GCI	Points	Volume	Points	Points
52	Mark	Roszkowski	20,017	18,448	39,932	24	24	1,236	1,545	-	-	-	-	-
53	Frank	Tomasini	19,448	17,896	33,657	1,552	1,552	-	-	-	-	-	-	-
54	Vincent	Campanile	19,166	17,691	379,372	555	555	736	920	-	-	-	-	-
55	Richard	Freitag	18,431	18,431	-	-	-	-	-	-	-	-	-	-
56	John	Ur	17,827	16,607	60,687	122	122	128	160	750	937	-	-	-
57	Randy	Weiss	16,914	14,586	209,715	2,328	2,328	-	-	-	-	-	-	-
58	Frank	Kapitza	16,344	11,771	55,835	81	81	3,594	4,493	-	-	-	-	-
59	David	Lachowicz	15,250	15,163	261,157	87	87	-	-	-	-	-	-	-
60	Patrick	Sirvent	15,113	15,113	131,514	-	-	-	-	-	-	-	-	-
61	Michael	Connors	14,703	14,703	93,251	-	-	-	-	-	-	-	-	-
62	Robert	Eickmeyer	13,028	13,028	14,000	-	-	-	-	-	-	-	-	-
63	Michael	Condosta	10,864	10,412	89,065	437	437	12	15	-	-	-	-	-
64	Richard	DeFelice	9,247	9,247	68,601	-	-	-	-	-	-	-	-	-
65	Anthony	Repice	7,013	7,013	43,501	-	-	-	-	-	-	-	-	-
66	Hugh	Quinn	6,798	5,932	-	171	171	504	630	51	64	-	-	-
67	Brian	O'Neill	6,352	-	-	35	35	5,053	6,316	-	-	-	-	-
68	Thomas	Antonelli	6,068	6,068	6,200	-	-	-	-	-	-	-	-	-
69	Niles	Breslau	5,746	5,746	(28,356)	-	-	-	-	-	-	-	-	-
70	Rajan	Bhatia	5,217	3,048	10,426	1,355	1,355	651	813	-	-	-	-	-
71	Nickolas	LaPointe	3,021	3,021	98,527	-	-	-	-	-	-	-	-	-
72	Thomas	Vastardis	2,973	-	-	-	-	2,378	2,973	-	-	-	-	-
73	Lucy	Halter	2,749	-	-	18	18	2,185	2,731	-	-	-	-	-
74	Damien	Berube	2,447	947	-	1,500	1,500	-	-	-	-	-	-	-
75	Joseph	Genova	2,420	-	-	-	-	1,936	2,420	-	-	-	-	-
76	Michael	Magliocco	1,112	719	6,750	393	393	-	-	-	-	-	-	-
77	Leo	Casper	1,081	-	-	58	58	818	1,022	-	-	-	-	-
78	Michael	Levine	338	-	-	-	-	270	338	-	-	-	-	-
79	Edward	Wilson	42	-	-	42	42	-	-	-	-	-	-	-
80	Joseph	Berardinelli	13	13	-	-	-	-	-	-	-	-	-	-
<b>CO. GRAND TOTALS:</b>			<b>6,996,688</b>	<b>6,409,723</b>	<b>45,518,575</b>	<b>169,283</b>	<b>166,068</b>	<b>329,196</b>	<b>411,495</b>	<b>2,723</b>	<b>3,403</b>	-	-	<b>6,000</b>