



FFP PRODUCTION REPORT  
March 2023

	FIRST	LAST	TOTAL	EQUITIES		LIFE & LTC INSURANCE		HEALTH INSURANCE		P & C DIVISION		MORTGAGE		REP RECRUIT
			CONTEST POINTS	Points	Volume	GCI	Points	GCI	Points	GCI	Points	Volume	Points	Points
1	Joseph	Graziano	327,673	321,495	1,276,499	2,542	2,542	2,676	3,345	232	290	-	-	-
2	Jonathan	Khalavsky	295,252	279,499	1,742,866	14,641	14,641	890	1,112	-	-	-	-	-
3	Christopher	Briamonte	234,519	227,666	3,441,837	3,925	3,925	2,343	2,929	-	-	-	-	-
4	Frank	Nardi	219,811	219,811	2,710,015	-	-	-	-	-	-	-	-	-
5	John	Graziano	203,788	193,554	886,458	62	62	2,343	2,929	994	1,243	-	-	6,000
6	Bruce	Diner	183,692	183,229	2,558,838	-	-	370	463	-	-	-	-	-
7	Doreen	Catano	166,352	144,094	1,885,797	374	-	17,713	22,142	93	117	-	-	-
8	Michael	Sonatore	136,821	135,771	249,758	-	-	840	1,050	-	-	-	-	-
9	Richard	Habib	129,383	129,383	231,249	-	-	-	-	-	-	-	-	-
10	Daniel	Toner	125,517	-	-	3,654	3,654	97,490	121,863	-	-	-	-	-
11	Keith	Necklen	113,394	112,801	722,194	131	131	370	462	-	-	-	-	-
12	Christopher	Graziano	102,915	101,459	572,530	1,456	1,456	-	-	-	-	-	-	-
13	Andrew	McLaughlin	98,308	97,741	4,629,093	567	567	-	-	-	-	-	-	-
14	Raymond	Pokorny	84,051	-	-	369	369	66,946	83,682	-	-	-	-	-
15	Jay	Mevorah	82,496	82,496	184,444	-	-	-	-	-	-	-	-	-
16	Michael	Nicoletti	81,820	29,093	132,900	51,277	51,277	1,049	1,311	111	138	-	-	-
17	Albert	Maccani	76,662	76,662	2,303,456	-	-	-	-	-	-	-	-	-
18	Nicholas	Magone	69,150	63,203	826,082	2,415	2,415	2,826	3,532	-	-	-	-	-
19	Anthony	Wyss	66,831	66,831	-	-	-	-	-	-	-	-	-	-
20	Walter	Rapka	61,377	60,164	442,625	-	-	910	1,137	60	75	-	-	-
21	John	Zellman	60,425	59,311	34,988	1,114	1,114	-	-	-	-	-	-	-
22	Eric	Koch	56,897	53,973	203,054	161	161	2,210	2,762	-	-	-	-	-
23	Nicholas	Boxter	54,837	51,203	330,643	689	689	2,355	2,944	-	-	-	-	-
24	Michael	Virgilio	54,072	53,755	326,225	317	317	-	-	-	-	-	-	-
25	Edward	Carannante	40,184	39,982	157,238	202	202	-	-	-	-	-	-	-
26	Jay	Mehta	36,473	36,473	7,064	-	-	-	-	-	-	-	-	-
27	William	King	34,811	32,830	217,662	435	435	1,210	1,512	26	33	-	-	-
28	Norman	Schneider	34,409	34,409	13,750	-	-	-	-	-	-	-	-	-
29	Kevin	Suszko	31,621	31,621	10,497	-	-	-	-	-	-	-	-	-
30	Nick	Magone	29,521	29,521	221,456	-	-	-	-	-	-	-	-	-
31	Harold	Smith	29,323	27,703	109,768	-	-	1,296	1,620	-	-	-	-	-
32	Paul	O'Dwyer	27,970	27,770	406,177	-	-	160	200	-	-	-	-	-
33	Salvatore	Ceravolo	27,429	23,973	15,666	2,608	2,608	679	849	-	-	-	-	-
34	Kelly	Vostal	26,815	14,454	278,172	12,361	12,361	-	-	-	-	-	-	-
35	Anatoly	Khait	25,202	23,102	132,175	85	85	1,612	2,015	-	-	-	-	-
36	Daniel	Mulroe	22,716	15,260	403,411	6,988	6,988	374	468	-	-	-	-	-
37	Peggy	Logan	20,520	17,295	133,712	-	-	2,519	3,148	61	76	-	-	-
38	Margaret	Wierzbicki	20,449	13,290	129,263	5,360	5,360	1,439	1,799	-	-	-	-	-
39	William	Durborow	18,242	18,223	356,071	-	-	15	19	-	-	-	-	-
40	Gary	Ackerman	17,632	10,424	139,985	326	326	5,506	6,883	-	-	-	-	-
41	Anthony	Casazza	16,910	11,234	41,076	-	-	4,540	5,676	-	-	-	-	-
42	William	Bohannan	16,761	16,761	34,350	-	-	-	-	-	-	-	-	-
43	Thomas	Corley	16,504	13,513	40,864	221	221	2,216	2,770	-	-	-	-	-
44	Cheryl	Lombardoni	16,067	15,693	79,988	-	-	299	374	-	-	-	-	-
45	Doug	Verduin	15,758	15,758	1,630	-	-	-	-	-	-	-	-	-
46	Randy	Weiss	14,865	13,144	201,765	1,721	1,721	-	-	-	-	-	-	-
47	Edward	Hulse	14,784	11,297	130,623	-	-	2,790	3,487	-	-	-	-	-
48	Paul	Kurzon	14,204	14,138	15,678	-	-	53	66	-	-	-	-	-
49	Leonard	Zimmerman	13,644	12,539	22,013	221	221	708	885	-	-	-	-	-

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				Points	Volume	GCI	Points	GCI	Points	GCI	Points	Volume	Points	Points
50	Mark	Roszkowski	12,923	11,993	34,714	19	19	729	911	-	-	-	-	-
51	Frank	Tomasini	12,541	11,025	25,412	1,516	1,516	-	-	-	-	-	-	-
52	Vincent	Campanile	11,943	10,943	344,334	280	280	576	720	-	-	-	-	-
53	David	Lachowicz	11,643	11,556	245,002	87	87	-	-	-	-	-	-	-
54	John	Ur	11,450	10,694	49,802	-	-	79	99	526	657	-	-	-
55	Patrick	Sirvent	10,437	10,437	125,653	-	-	-	-	-	-	-	-	-
56	Frank	Kapitza	9,473	5,949	21,571	60	60	2,771	3,463	-	-	-	-	-
57	Richard	Freitag	9,075	9,075	-	-	-	-	-	-	-	-	-	-
58	Daniel	Taormina	8,651	8,561	158,508	40	40	40	50	-	-	-	-	-
59	Richard	DeFelice	7,016	7,016	57,876	-	-	-	-	-	-	-	-	-
60	Joseph	Bionci	5,340	4,683	16,845	1,619	437	176	220	-	-	-	-	-
61	Michael	Connors	6,430	6,430	40,622	-	-	-	-	-	-	-	-	-
62	Robert	Eickmeyer	6,138	6,138	-	-	-	-	-	-	-	-	-	-
63	Michael	Bruzzichesi	5,299	3,154	14,642	1,912	1,912	186	233	-	-	-	-	-
64	Brian	O'Neill	4,922	-	-	27	27	3,916	4,895	-	-	-	-	-
65	Michael	Condosta	4,795	4,346	8,500	437	437	9	12	-	-	-	-	-
66	Anthony	Repice	4,544	4,544	42,431	-	-	-	-	-	-	-	-	-
67	Thomas	Antonelli	4,055	4,055	4,650	-	-	-	-	-	-	-	-	-
68	Hugh	Quinn	3,790	3,095	-	-	-	504	630	51	64	-	-	-
69	Rajan	Bhatia	2,637	1,149	3,776	1,336	1,336	121	152	-	-	-	-	-
70	Nickolas	LaPointe	2,506	2,506	90,529	-	-	-	-	-	-	-	-	-
71	Thomas	Vastardis	2,098	-	-	-	-	1,679	2,098	-	-	-	-	-
72	Lucy	Halter	2,053	-	-	13	13	1,632	2,040	-	-	-	-	-
73	Damien	Berube	1,952	452	-	1,500	1,500	-	-	-	-	-	-	-
74	Niles	Breslau	1,819	1,819	(32,107)	-	-	-	-	-	-	-	-	-
75	Joseph	Genova	1,759	-	-	-	-	1,407	1,759	-	-	-	-	-
76	Michael	Magliocco	877	484	5,550	393	393	-	-	-	-	-	-	-
77	Leo	Casper	778	-	-	58	58	576	720	-	-	-	-	-
78	Michael	Levine	230	-	-	-	-	184	230	-	-	-	-	-
79	Joseph	Berardinelli	5	5	-	-	-	-	-	-	-	-	-	-
<b>CO. GRAND TOTALS:</b>			<b>3,836,034</b>	<b>3,403,710</b>	<b>30,249,915</b>	<b>123,519</b>	<b>121,963</b>	<b>241,332</b>	<b>301,665</b>	<b>2,156</b>	<b>2,695</b>	-	-	<b>6,000</b>