



FFP PRODUCTION REPORT
February 2023

	FIRST	LAST	TOTAL	EQUITIES		LIFE & LTC INSURANCE		HEALTH INSURANCE		P & C DIVISION		MORTGAGE		REP RECRUIT
			CONTEST POINTS	Points	Volume	GCI	Points	GCI	Points	GCI	Points	Volume	Points	Points
1	Joseph	Graziano	306,684	302,683	958,601	1,538	1,538	1,835	2,293	136	171	-	-	-
2	Jonathan	Khalavsky	252,836	238,310	765,827	13,883	13,883	514	643	-	-	-	-	-
3	Frank	Nardi	191,488	191,488	2,288,386	-	-	-	-	-	-	-	-	-
4	John	Graziano	184,956	181,971	537,559	58	58	1,732	2,165	610	763	-	-	-
5	Christopher	Briamonte	175,882	170,181	2,215,458	3,763	3,763	1,550	1,938	-	-	-	-	-
6	Bruce	Diner	145,708	145,298	1,907,791	-	-	328	410	-	-	-	-	-
7	Michael	Sonatore	131,132	130,430	185,697	-	-	561	702	-	-	-	-	-
8	Richard	Habib	123,560	123,560	103,870	-	-	-	-	-	-	-	-	-
9	Keith	Necklen	103,024	102,586	517,047	131	131	246	307	-	-	-	-	-
10	Doreen	Catano	102,959	91,359	470,510	374	-	9,187	11,484	93	117	-	-	-
11	Christopher	Graziano	95,990	95,133	469,629	857	857	-	-	-	-	-	-	-
12	Daniel	Toner	81,220	-	-	2,914	2,914	62,645	78,306	-	-	-	-	-
13	Andrew	McLaughlin	77,772	77,394	4,079,283	378	378	-	-	-	-	-	-	-
14	Jay	Mevorah	74,703	74,703	124,256	-	-	-	-	-	-	-	-	-
15	Anthony	Wyss	66,294	66,294	-	-	-	-	-	-	-	-	-	-
16	Nicholas	Magone	65,097	60,733	772,543	2,415	2,415	1,559	1,949	-	-	-	-	-
17	Raymond	Pokorny	59,617	-	-	-	-	47,694	59,617	-	-	-	-	-
18	Eric	Koch	55,577	53,564	195,320	108	108	1,524	1,905	-	-	-	-	-
19	John	Zellman	54,783	54,783	21,300	-	-	-	-	-	-	-	-	-
20	Walter	Rapka	53,586	52,538	34,157	-	-	778	972	60	75	-	-	-
21	Albert	Maccani	52,341	52,341	839,863	-	-	-	-	-	-	-	-	-
22	Michael	Virgilio	52,215	51,910	313,150	305	305	-	-	-	-	-	-	-
23	Nicholas	Boxter	51,974	48,878	167,899	689	689	1,925	2,407	-	-	-	-	-
24	Michael	Nicoletti	35,372	29,515	121,200	5,018	5,018	671	839	-	-	-	-	-
25	Jay	Mehta	35,178	35,178	5,857	-	-	-	-	-	-	-	-	-
26	Edward	Carannante	34,840	34,840	46,462	-	-	-	-	-	-	-	-	-
27	Norman	Schneider	31,459	31,459	7,200	-	-	-	-	-	-	-	-	-
28	Kevin	Suszko	29,319	29,319	10,247	-	-	-	-	-	-	-	-	-
29	Nick	Magone	28,632	28,632	178,772	-	-	-	-	-	-	-	-	-
30	William	King	27,603	26,309	51,696	285	285	780	976	26	33	-	-	-
31	Salvatore	Ceravolo	25,189	22,836	7,833	1,877	1,877	381	476	-	-	-	-	-
32	Harold	Smith	24,585	23,559	67,011	-	-	821	1,026	-	-	-	-	-
33	Paul	O'Dwyer	22,823	22,673	312,212	-	-	120	150	-	-	-	-	-
34	Anatoly	Khait	22,269	20,728	91,983	57	57	1,187	1,484	-	-	-	-	-
35	Kelly	Vostal	20,856	12,384	230,549	8,472	8,472	-	-	-	-	-	-	-
36	Peggy	Logan	17,168	15,362	14,095	-	-	1,445	1,806	-	-	-	-	-
37	William	Durborow	17,062	17,043	198,251	-	-	15	19	-	-	-	-	-
38	Margaret	Wierzbecki	16,710	12,162	111,563	3,573	3,573	779	974	-	-	-	-	-
39	Cheryl	Lombardoni	15,865	15,522	73,225	-	-	274	343	-	-	-	-	-
40	Doug	Verduin	15,640	15,640	1,096	-	-	-	-	-	-	-	-	-
41	Thomas	Corley	15,158	13,141	29,038	151	151	1,493	1,866	-	-	-	-	-
42	William	Bohannan	14,809	14,809	30,800	-	-	-	-	-	-	-	-	-
43	Gary	Ackerman	13,703	7,294	114,322	220	220	4,951	6,189	-	-	-	-	-
44	Edward	Hulse	13,619	11,241	130,623	-	-	1,903	2,378	-	-	-	-	-
45	Anthony	Casazza	13,604	9,773	31,726	-	-	3,065	3,831	-	-	-	-	-
46	Randy	Weiss	13,160	12,013	174,465	1,147	1,147	-	-	-	-	-	-	-
47	Paul	Kurzon	13,152	13,108	6,333	-	-	35	44	-	-	-	-	-
48	Leonard	Zimmerman	12,797	12,054	20,882	185	185	446	558	-	-	-	-	-
49	Frank	Tomasini	10,425	9,193	20,617	1,232	1,232	-	-	-	-	-	-	-

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				Points	Volume	GCI	Points	GCI	Points	GCI	Points	Volume	Points	Points
50	Mark	Roszkowski	9,878	9,186	24,111	9	9	546	682	-	-	-	-	-
51	Vincent	Campanile	9,614	8,905	327,609	280	280	343	429	-	-	-	-	-
52	John	Ur	9,108	8,479	38,580	-	-	54	67	450	562	-	-	-
53	Richard	Freitag	9,075	9,075	-	-	-	-	-	-	-	-	-	-
54	David	Lachowicz	7,983	7,983	99,562	-	-	-	-	-	-	-	-	-
55	Frank	Kapitza	7,806	5,384	13,040	40	40	1,905	2,382	-	-	-	-	-
56	Daniel	Mulroe	7,537	5,324	119,720	1,745	1,745	374	468	-	-	-	-	-
57	Patrick	Sirvent	6,330	6,330	21,354	-	-	-	-	-	-	-	-	-
58	Joseph	Bionci	4,179	4,075	7,430	1,079	-	83	104	-	-	-	-	-
59	Robert	Eickmeyer	5,819	5,819	-	-	-	-	-	-	-	-	-	-
60	Michael	Bruzzichesi	4,906	2,821	7,985	1,910	1,910	140	175	-	-	-	-	-
61	Michael	Condosta	4,528	4,082	1,000	437	437	7	9	-	-	-	-	-
62	Michael	Connors	4,359	4,359	29,709	-	-	-	-	-	-	-	-	-
63	Richard	DeFelice	3,940	3,940	21,155	-	-	-	-	-	-	-	-	-
64	Brian	O'Neill	3,642	-	-	19	19	2,898	3,623	-	-	-	-	-
65	Hugh	Quinn	3,572	3,091	-	-	-	333	417	51	64	-	-	-
66	Anthony	Repice	3,136	3,136	14,732	-	-	-	-	-	-	-	-	-
67	Thomas	Antonelli	3,028	3,028	2,000	-	-	-	-	-	-	-	-	-
68	Daniel	Taormina	2,849	2,809	44,321	40	40	-	-	-	-	-	-	-
69	Rajan	Bhatia	2,434	992	2,584	1,314	1,314	102	128	-	-	-	-	-
70	Niles	Breslau	1,477	1,477	(34,418)	-	-	-	-	-	-	-	-	-
71	Thomas	Vastardis	1,414	-	-	-	-	1,131	1,414	-	-	-	-	-
72	Lucy	Halter	1,358	-	-	8	8	1,080	1,349	-	-	-	-	-
73	Joseph	Genova	1,115	-	-	-	-	892	1,115	-	-	-	-	-
74	Leo	Casper	574	-	-	58	58	412	515	-	-	-	-	-
75	Damien	Berube	452	452	-	-	-	-	-	-	-	-	-	-
76	Michael	Magliocco	410	410	4,700	-	-	-	-	-	-	-	-	-
77	Michael	Levine	154	-	-	-	-	123	154	-	-	-	-	-
78	Nickolas	LaPointe	124	124	1,200	-	-	-	-	-	-	-	-	-
79	Joseph	Berardinelli	3	3	-	-	-	-	-	-	-	-	-	-
CO. GRAND TOTALS:			3,221,196	2,963,208	19,802,578	56,573	55,120	160,867	201,084	1,428	1,785	-	-	-