



FFP PRODUCTION REPORT
January 2023

	FIRST	LAST	TOTAL	EQUITIES		LIFE & LTC INSURANCE		HEALTH INSURANCE		P & C DIVISION		MORTGAGE		REP RECRUIT
			CONTEST POINTS	Points	Volume	GCI	Points	GCI	Points	GCI	Points	Volume	Points	Points
1	Joseph	Graziano	292,439	290,493	732,517	679	679	886	1,107	128	160	-	-	-
2	Jonathan	Khalavsky	219,121	218,692	260,676	104	104	260	325	-	-	-	-	-
3	John	Graziano	172,796	171,371	446,503	24	24	797	996	324	405	-	-	-
4	Frank	Nardi	164,119	164,119	1,644,133	-	-	-	-	-	-	-	-	-
5	Christopher	Briamonte	128,848	127,740	1,174,806	60	60	839	1,048	-	-	-	-	-
6	Michael	Sonatore	122,785	122,434	8,138	-	-	281	351	-	-	-	-	-
7	Richard	Habib	117,949	117,949	62,100	-	-	-	-	-	-	-	-	-
8	Bruce	Diner	116,943	116,726	1,458,479	-	-	174	217	-	-	-	-	-
9	Keith	Necklen	96,478	96,194	434,238	131	131	122	152	-	-	-	-	-
10	Doreen	Catano	85,087	80,476	372,953	72	-	3,595	4,494	93	117	-	-	-
11	Christopher	Graziano	77,916	77,590	75,292	326	326	-	-	-	-	-	-	-
12	Jay	Mevorah	67,810	67,810	45,377	-	-	-	-	-	-	-	-	-
13	Anthony	Wyss	65,875	65,875	-	-	-	-	-	-	-	-	-	-
14	Nicholas	Magone	60,840	58,772	731,408	1,200	1,200	695	868	-	-	-	-	-
15	Eric	Koch	54,271	53,045	180,425	54	54	938	1,173	-	-	-	-	-
16	Michael	Virgilio	51,062	50,770	307,275	292	292	-	-	-	-	-	-	-
17	John	Zellman	50,240	50,240	9,725	-	-	-	-	-	-	-	-	-
18	Nicholas	Boxter	48,061	46,649	64,815	-	-	1,130	1,412	-	-	-	-	-
19	Walter	Rapka	41,921	41,452	10,130	-	-	315	394	60	75	-	-	-
20	Albert	Maccani	40,476	40,476	354,787	-	-	-	-	-	-	-	-	-
21	Andrew	McLaughlin	40,161	39,972	3,422,465	189	189	-	-	-	-	-	-	-
22	Daniel	Toner	40,013	-	-	1,268	1,268	30,995	38,744	-	-	-	-	-
23	Jay	Mehta	33,981	33,981	900	-	-	-	-	-	-	-	-	-
24	Edward	Carannante	31,699	31,699	26,098	-	-	-	-	-	-	-	-	-
25	Raymond	Pokorny	29,432	-	-	-	-	23,546	29,432	-	-	-	-	-
26	Michael	Nicoletti	28,437	28,015	9,200	9	9	331	413	-	-	-	-	-
27	Norman	Schneider	28,377	28,377	3,350	-	-	-	-	-	-	-	-	-
28	Nick	Magone	27,326	27,326	138,187	-	-	-	-	-	-	-	-	-
29	Kevin	Suszko	26,789	26,789	9,997	-	-	-	-	-	-	-	-	-
30	Salvatore	Ceravolo	23,067	21,968	7,833	861	861	190	238	-	-	-	-	-
31	William	King	22,473	21,726	37,275	135	135	463	579	26	33	-	-	-
32	Harold	Smith	21,215	20,669	41,856	-	-	437	546	-	-	-	-	-
33	Anatoly	Khait	19,107	18,336	65,465	28	28	594	742	-	-	-	-	-
34	Kelly	Vostal	17,048	11,045	18,310	6,003	6,003	-	-	-	-	-	-	-
35	William	Durborow	15,885	15,866	57,972	-	-	15	19	-	-	-	-	-
36	Cheryl	Lombardoni	15,598	15,422	65,600	-	-	141	176	-	-	-	-	-
37	Doug	Verduin	15,591	15,591	762	-	-	-	-	-	-	-	-	-
38	Peggy	Logan	15,258	14,423	438	-	-	668	835	-	-	-	-	-
39	Thomas	Corley	13,980	12,866	4,996	151	151	771	964	-	-	-	-	-
40	Margaret	Wierzbicki	13,438	11,095	110,963	1,787	1,787	445	556	-	-	-	-	-
41	Paul	Kurzon	12,566	12,544	6,333	-	-	18	22	-	-	-	-	-
42	Randy	Weiss	12,030	11,481	173,015	549	549	-	-	-	-	-	-	-
43	Leonard	Zimmerman	11,165	10,942	634	-	-	178	223	-	-	-	-	-
44	Paul	O'Dwyer	11,103	11,003	27,050	-	-	80	100	-	-	-	-	-
45	William	Bohannan	10,934	10,934	5,750	-	-	-	-	-	-	-	-	-
46	Edward	Hulse	10,756	10,565	130,623	-	-	153	191	-	-	-	-	-
47	Anthony	Casazza	9,913	8,118	24,025	-	-	1,436	1,795	-	-	-	-	-
48	Richard	Freitag	9,075	9,075	-	-	-	-	-	-	-	-	-	-
49	Gary	Ackerman	7,613	4,381	59,281	115	115	2,494	3,117	-	-	-	-	-

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			CONTEST POINTS	Points	Volume	GCI	Points	GCI	Points	GCI	Points	Volume	Points	Points
50	Frank	Tomasini	7,482	6,852	4,522	630	630	-	-	-	-	-	-	-
51	Vincent	Campanile	7,325	6,816	320,234	280	280	184	229	-	-	-	-	-
52	Mark	Roszkowski	6,717	6,322	15,279	5	5	312	390	-	-	-	-	-
53	John	Ur	5,945	5,898	23,665	-	-	28	35	10	12	-	-	-
54	Robert	Eickmeyer	5,810	5,810	-	-	-	-	-	-	-	-	-	-
55	Frank	Kapitza	5,807	4,877	5,483	14	14	733	916	-	-	-	-	-
56	Patrick	Sirvent	5,129	5,129	3,964	-	-	-	-	-	-	-	-	-
57	Daniel	Mulroe	4,762	4,099	2,569	663	663	-	-	-	-	-	-	-
58	Michael	Condosta	4,229	3,786	-	437	437	5	6	-	-	-	-	-
59	David	Lachowicz	3,971	3,971	13,382	-	-	-	-	-	-	-	-	-
60	Joseph	Bionci	3,731	3,700	3,345	540	-	25	31	-	-	-	-	-
61	Niles	Breslau	3,507	3,507	1,691	-	-	-	-	-	-	-	-	-
62	Hugh	Quinn	3,355	3,087	-	-	-	163	203	51	64	-	-	-
63	Michael	Connors	2,666	2,666	24,910	-	-	-	-	-	-	-	-	-
64	Michael	Bruzzichesi	2,655	2,539	-	-	-	93	116	-	-	-	-	-
65	Anthony	Repice	2,411	2,411	2,495	-	-	-	-	-	-	-	-	-
66	Richard	DeFelice	2,224	2,224	11,430	-	-	-	-	-	-	-	-	-
67	Thomas	Antonelli	1,996	1,996	3,050	-	-	-	-	-	-	-	-	-
68	Rajan	Bhatia	1,787	827	1,392	832	832	102	128	-	-	-	-	-
69	Brian	O'Neill	1,316	-	-	-	-	1,053	1,316	-	-	-	-	-
70	Thomas	Vastardis	707	-	-	-	-	565	707	-	-	-	-	-
71	Lucy	Halter	662	-	-	4	4	527	659	-	-	-	-	-
72	Joseph	Genova	540	-	-	-	-	432	540	-	-	-	-	-
73	Leo	Casper	275	-	-	-	-	220	275	-	-	-	-	-
74	Michael	Magliocco	220	220	850	-	-	-	-	-	-	-	-	-
75	Daniel	Taormina	102	82	14,387	20	20	-	-	-	-	-	-	-
76	Michael	Levine	82	-	-	-	-	66	82	-	-	-	-	-
77	Nickolas	LaPointe	66	66	550	-	-	-	-	-	-	-	-	-
78	Joseph	Berardinelli	1	1	-	-	-	-	-	-	-	-	-	-
CO. GRAND TOTALS:			2,734,549	2,619,968	13,275,353	17,461	16,849	77,492	96,865	694	868	-	-	-