



FFP PRODUCTION REPORT  
December 2022

	FIRST	LAST	TOTAL	EQUITIES		LIFE & LTC INSURANCE		HEALTH INSURANCE		P & C DIVISION		MORTGAGE		REP RECRUIT
			CONTEST POINTS	Points	Volume	GCI	Points	GCI	Points	GCI	Points	Volume	Points	Points
1	Joseph	Graziano	1,820,575	1,767,642	17,111,461	37,682	37,682	10,108	12,635	2,093	2,616	-	-	-
2	John	Graziano	1,360,814	1,291,089	13,316,749	41,123	41,123	8,519	10,649	2,683	3,353	130,000	2,600	12,000
3	Jonathan	Khalavsky	1,330,256	1,032,035	12,519,999	291,139	291,139	5,042	6,302	-	-	-	-	780
4	Frank	Nardi	1,081,298	1,075,298	15,035,376	-	-	-	-	-	-	-	-	6,000
5	Christopher	Briamonte	1,054,386	1,018,322	15,588,841	24,910	24,910	8,924	11,154	-	-	-	-	-
6	Bruce	Diner	776,859	774,742	11,366,900	58	58	1,638	2,047	9	12	-	-	-
7	Keith	Necklen	590,910	589,280	5,357,572	98	98	1,225	1,532	-	-	-	-	-
8	Doreen	Catano	582,431	521,274	6,325,623	15,020	15,020	36,825	46,032	84	105	-	-	-
9	Michael	Sonatore	559,837	555,648	516,873	134	134	3,244	4,055	-	-	-	-	-
10	Daniel	Toner	439,262	-	-	14,054	14,054	340,132	425,165	35	43	-	-	-
11	Christopher	Graziano	432,613	422,337	4,480,737	10,276	10,276	-	-	-	-	-	-	-
12	Andrew	McLaughlin	389,216	388,838	14,890,008	378	378	-	-	-	-	-	-	-
13	Jay	Mevorah	360,585	360,433	2,138,754	152	152	-	-	-	-	-	-	-
14	Nicholas	Magone	349,767	333,508	2,391,892	6,321	6,321	7,951	9,939	-	-	-	-	-
15	Anthony	Wyss	297,710	297,710	-	-	-	-	-	-	-	-	-	-
16	Albert	Maccani	296,784	296,784	5,049,776	-	-	-	-	-	-	-	-	-
17	Walter	Rapka	278,872	272,730	2,262,924	548	548	3,809	4,761	666	832	-	-	-
18	Eric	Koch	277,865	264,739	302,607	6,452	6,452	5,339	6,674	-	-	-	-	-
19	Nicholas	Boxter	274,900	214,014	661,391	53,162	53,162	6,180	7,725	-	-	-	-	-
20	Raymond	Pokorny	269,863	-	-	566	566	215,438	269,297	-	-	-	-	-
21	John	Zellman	266,058	262,250	7,661,656	3,808	3,808	-	-	-	-	-	-	-
22	Richard	Habib	210,901	210,901	867,477	-	-	-	-	-	-	-	-	-
23	Michael	Nicoletti	193,221	147,971	3,543,819	37,950	37,950	5,837	7,296	3	4	-	-	-
24	William	King	183,014	177,234	1,914,334	1,636	1,636	3,315	4,144	-	-	-	-	-
25	Jay	Mehta	182,828	182,828	810,036	-	-	-	-	-	-	-	-	-
26	Michael	Virgilio	163,060	161,457	554,281	1,603	1,603	-	-	-	-	-	-	-
27	Norman	Schneider	153,836	153,836	214,366	-	-	-	-	-	-	-	-	-
28	Kelly	Vostal	144,761	58,869	1,237,921	85,892	85,892	-	-	-	-	-	-	-
29	Daniel	Taormina	129,402	127,980	1,684,567	973	973	359	449	-	-	-	-	-
30	Nick	Magone	126,485	126,485	1,231,282	-	-	-	-	-	-	-	-	-
31	Paul	Kurzon	125,778	125,507	379,992	-	-	217	271	-	-	-	-	-
32	Joseph	Bionci	115,090	113,166	1,532,890	1,275	1,275	519	649	-	-	-	-	-
33	Kevin	Suszko	112,765	112,765	916,918	-	-	-	-	-	-	-	-	-
34	Salvatore	Ceravolo	108,690	101,871	154,321	3,291	3,291	2,822	3,528	-	-	-	-	-
35	Harold	Smith	103,841	99,465	486,034	-	-	3,289	4,112	212	265	-	-	-
36	Anatoly	Khait	102,887	81,450	543,756	13,091	13,091	6,677	8,346	-	-	-	-	-
37	Leonard	Zimmerman	98,433	93,231	1,701,094	1,121	1,121	3,265	4,081	-	-	-	-	-
38	Edward	Carannante	91,448	88,207	3,951,054	3,241	3,241	-	-	-	-	-	-	-
39	Thomas	Corley	91,272	61,346	349,061	20,252	20,252	7,739	9,674	-	-	-	-	-
40	Paul	O'Dwyer	87,592	87,092	805,356	-	-	400	500	-	-	-	-	-
41	Anthony	Casazza	86,237	56,749	2,009,566	3,043	3,043	21,156	26,445	-	-	-	-	-
42	Niles	Breslau	84,922	80,911	1,551,550	4,011	4,011	-	-	-	-	-	-	-
43	Michael	Levine	83,589	76,492	475,333	6,206	6,206	713	891	-	-	-	-	-
44	William	Durborow	82,524	82,524	1,582,178	-	-	-	-	-	-	-	-	-
45	Peggy	Logan	82,349	72,183	426,509	8	8	7,907	9,883	220	275	-	-	-
46	Edward	Hulse	78,734	56,975	794,241	9,213	9,213	10,038	12,547	-	-	-	-	-
47	Gary	Ackerman	78,142	46,863	2,183,522	1,134	1,134	24,116	30,145	-	-	-	-	-
48	Randy	Weiss	77,093	72,948	1,387,688	4,145	4,145	-	-	-	-	-	-	-
49	Doug	Verduin	74,181	67,561	233,023	6,620	6,620	-	-	-	-	-	-	-

	FIRST	LAST	TOTAL CONTEST POINTS	EQUITIES		LIFE & LTC INSURANCE		HEALTH INSURANCE		P & C DIVISION		MORTGAGE		REP RECRUIT
				Points	Volume	GCI	Points	GCI	Points	GCI	Points	Volume	Points	Points
50	Mark	Roszkowski	72,658	69,195	588,417	56	56	2,726	3,407	-	-	-	-	-
51	Cheryl	Lombardoni	72,428	70,760	62,406	-	-	1,335	1,668	-	-	-	-	-
52	Frank	Tomasini	71,842	57,236	930,815	14,606	14,606	-	-	-	-	-	-	-
53	Vincent	Campanile	70,493	66,739	1,572,894	1,166	1,166	2,071	2,588	-	-	-	-	-
54	William	Bohannon	63,440	63,440	5,213,001	-	-	-	-	-	-	-	-	-
55	John	Ur	62,610	51,316	3,129,024	9,164	9,164	284	355	1,420	1,775	-	-	-
56	Margaret	Wierzbicki	61,112	31,337	182,477	24,165	24,165	4,488	5,611	-	-	-	-	-
57	Daniel	Mulroe	59,452	56,036	1,610,011	3,416	3,416	-	-	-	-	-	-	-
58	Michael	Connors	58,631	58,631	876,701	-	-	-	-	-	-	-	-	-
59	Lynn	Rockwell	46,700	43,264	588,192	-	-	2,749	3,436	-	-	-	-	-
60	Frank	Kapitza	43,964	28,094	593,914	1,405	1,405	11,572	14,466	-	-	-	-	-
61	David	Lachowicz	42,701	42,335	634,618	366	366	-	-	-	-	-	-	-
62	Richard	Freitag	38,909	38,909	-	-	-	-	-	-	-	-	-	-
63	Thomas	Antonelli	37,447	37,447	886,999	-	-	-	-	-	-	-	-	-
64	Patrick	Sirvent	36,737	36,737	554,321	-	-	-	-	-	-	-	-	-
65	Robert	Eickmeyer	29,829	29,829	36,019	-	-	-	-	-	-	-	-	-
66	Anthony	Repice	27,596	27,596	638,005	-	-	-	-	-	-	-	-	-
67	Michael	Condosta	26,339	22,295	174,477	4,006	4,006	30	38	-	-	-	-	-
68	Michael	Bruzzichesi	23,501	16,129	239,762	6,731	6,731	513	641	-	-	-	-	-
69	Rajan	Bhatia	22,650	5,299	141,553	10,864	10,864	5,190	6,487	-	-	-	-	-
70	Brian	O'Neill	22,380	-	-	73	73	17,846	22,307	-	-	-	-	-
71	Richard	DeFelice	22,090	22,090	1,303,406	-	-	-	-	-	-	-	-	-
72	Edward	Wilson	19,789	16,414	250,000	3,375	3,375	-	-	-	-	-	-	-
73	Leodegario	Camacho	17,527	17,527	79,871	-	-	-	-	-	-	-	-	-
74	Thomas	Vastardis	10,734	-	-	-	-	8,587	10,734	-	-	-	-	-
75	Salim	Omar	9,917	-	-	326	326	7,673	9,591	-	-	-	-	-
76	Lucy	Halter	8,313	-	-	374	374	6,351	7,939	-	-	-	-	-
77	Hugh	Quinn	7,517	4,543	112,883	-	-	2,109	2,636	270	338	-	-	-
78	Joseph	Genova	7,422	-	-	-	-	5,937	7,422	-	-	-	-	-
79	Henrietta	Hemingway	4,534	4,534	-	-	-	-	-	-	-	-	-	-
80	Leo	Casper	4,664	-	-	778	778	3,109	3,886	-	-	-	-	-
81	Michael	Magliocco	3,201	1,628	14,500	1,573	1,573	-	-	-	-	-	-	-
82	Jayanta	Ghosh	2,128	-	-	-	-	1,703	2,128	-	-	-	-	-
83	Joseph	Berardinelli	1,583	1,583	177,136	-	-	-	-	-	-	-	-	-
84	Kenneth	Snell	1,318	-	-	-	-	1,055	1,318	-	-	-	-	-
85	Edward	Helm	913	913	10,000	-	-	-	-	-	-	-	-	-
86	Damien	Berube	625	625	59,894	-	-	-	-	-	-	-	-	-
87	Nickolas	LaPointe	618	618	47,133	-	-	-	-	-	-	-	-	-
<b>CO. GRAND TOTALS:</b>			<b>17,458,254</b>	<b>15,586,639</b>	<b>191,209,743</b>	<b>793,029</b>	<b>793,029</b>	<b>838,070</b>	<b>1,047,587</b>	<b>7,695</b>	<b>9,618</b>	<b>130,000</b>	<b>2,600</b>	<b>18,780</b>