



FFP PRODUCTION REPORT
September 2022

	FIRST	LAST	TOTAL CONTEST POINTS	EQUITIES		LIFE & LTC INSURANCE		HEALTH INSURANCE		P & C DIVISION		MORTGAGE		RECRUTING
				Points	Volume	GCI	Points	GCI	Points	GCI	Points	Volume	Points	Points
1	Joseph	Graziano	1,483,481	1,459,902	15,354,509	12,131	12,131	7,849	9,811	1,309	1,636	-	-	-
2	John	Graziano	1,085,369	1,032,920	11,363,675	27,001	27,001	6,421	8,026	2,258	2,822	130,000	2,600	12,000
3	Jonathan	Khalavsky	1,010,433	792,630	10,653,273	211,985	211,985	4,031	5,038	-	-	-	-	780
4	Christopher	Briamonte	831,359	799,992	10,747,908	22,945	22,945	6,738	8,422	-	-	-	-	-
5	Frank	Nardi	760,212	754,212	10,150,193	-	-	-	-	-	-	-	-	6,000
6	Bruce	Diner	592,809	591,097	8,962,648	-	-	1,360	1,700	9	12	-	-	-
7	Keith	Necklen	487,385	486,122	4,805,384	98	98	932	1,165	-	-	-	-	-
8	Doreen	Catano	441,395	393,190	5,048,169	14,715	14,715	26,707	33,384	84	105	-	-	-
9	Michael	Sonatore	429,388	426,198	446,822	134	134	2,445	3,056	-	-	-	-	-
10	Daniel	Toner	333,476	-	-	9,569	9,569	259,091	323,864	35	43	-	-	-
11	Christopher	Graziano	328,743	322,081	3,682,889	6,662	6,662	-	-	-	-	-	-	-
12	Nicholas	Magone	312,624	302,335	2,222,865	2,889	2,889	5,920	7,400	-	-	-	-	-
13	Andrew	McLaughlin	297,597	297,597	11,138,436	-	-	-	-	-	-	-	-	-
14	Jay	Mevorah	280,133	279,981	2,038,008	152	152	-	-	-	-	-	-	-
15	Albert	Maccani	240,798	240,798	4,697,141	-	-	-	-	-	-	-	-	-
16	Anthony	Wyss	227,552	227,552	-	-	-	-	-	-	-	-	-	-
17	Eric	Koch	224,375	212,928	45,946	6,318	6,318	4,103	5,129	-	-	-	-	-
18	Walter	Rapka	218,884	214,229	1,919,147	386	386	2,750	3,437	666	832	-	-	-
19	Raymond	Pokorny	214,668	-	-	566	566	171,282	214,102	-	-	-	-	-
20	John	Zellman	205,169	202,494	7,395,443	2,675	2,675	-	-	-	-	-	-	-
21	Nicholas	Boxter	193,183	153,204	177,754	33,549	33,549	5,144	6,430	-	-	-	-	-
22	William	King	150,984	146,673	1,833,337	1,162	1,162	2,519	3,149	-	-	-	-	-
23	Jay	Mehta	143,131	143,131	706,415	-	-	-	-	-	-	-	-	-
24	Michael	Nicoletti	124,710	118,451	3,513,469	423	423	4,666	5,833	3	4	-	-	-
25	Michael	Virgilio	123,799	122,518	395,886	1,281	1,281	-	-	-	-	-	-	-
26	Kelly	Vostal	118,979	45,594	829,018	73,385	73,385	-	-	-	-	-	-	-
27	Norman	Schneider	114,645	114,645	98,466	-	-	-	-	-	-	-	-	-
28	Paul	Kurzon	109,489	109,283	328,321	-	-	165	206	-	-	-	-	-
29	Nick	Magone	99,814	99,814	1,063,905	-	-	-	-	-	-	-	-	-
30	Joseph	Bionci	95,492	82,046	1,092,856	638	13,009	350	437	-	-	-	-	-
31	Randy	Weiss	86,611	84,152	1,380,383	2,459	2,459	-	-	-	-	-	-	-
32	Daniel	Taormina	85,493	84,122	1,033,759	922	922	359	449	-	-	-	-	-
33	Kevin	Suszko	83,940	83,940	893,211	-	-	-	-	-	-	-	-	-
34	Salvatore	Ceravolo	82,332	78,248	132,179	1,453	1,453	2,105	2,631	-	-	-	-	-
35	Anatoly	Khait	81,124	61,859	398,665	13,009	13,009	5,005	6,256	-	-	-	-	-
36	Harold	Smith	76,542	72,903	416,855	-	-	2,700	3,374	212	265	-	-	-
37	Thomas	Corley	75,874	48,750	330,326	20,008	20,008	5,693	7,116	-	-	-	-	-
38	Anthony	Casazza	70,157	45,701	1,976,122	3,043	3,043	17,130	21,413	-	-	-	-	-
39	Edward	Hulse	69,810	51,359	792,171	9,213	9,213	7,391	9,238	-	-	-	-	-
40	Michael	Levine	65,722	59,176	460,274	5,831	5,831	572	715	-	-	-	-	-
41	William	Durborow	63,921	63,921	1,536,688	-	-	-	-	-	-	-	-	-
42	Peggy	Logan	63,913	56,014	380,243	8	8	6,093	7,617	220	275	-	-	-
43	Niles	Breslau	63,656	59,645	1,259,514	4,011	4,011	-	-	-	-	-	-	-
44	Paul	O'Dwyer	61,312	60,912	436,144	-	-	320	400	-	-	-	-	-
45	Leonard	Zimmerman	58,744	54,675	625,589	805	805	2,611	3,263	-	-	-	-	-
46	Doug	Verduin	58,224	51,604	230,800	6,620	6,620	-	-	-	-	-	-	-
47	Mark	Roszkowski	58,094	55,691	465,610	42	42	1,888	2,360	-	-	-	-	-
48	Cheryl	Lombardoni	55,957	54,655	41,942	-	-	1,042	1,302	-	-	-	-	-
49	Frank	Tomasini	55,807	44,611	542,703	11,196	11,196	-	-	-	-	-	-	-
50	Daniel	Mulroe	54,671	51,554	1,601,150	3,117	3,117	-	-	-	-	-	-	-

	FIRST	LAST	TOTAL	EQUITIES		LIFE & LTC INSURANCE		HEALTH INSURANCE		P & C DIVISION		MORTGAGE		RECRUITING
			CONTEST POINTS	Points	Volume	GCI	Points	GCI	Points	GCI	Points	Volume	Points	Points
51	Gary	Ackerman	54,631	30,714	1,497,674	795	795	18,498	23,122	-	-	-	-	-
52	Michael	Connors	51,803	51,803	564,428	-	-	-	-	-	-	-	-	-
53	Vincent	Campanile	51,287	48,299	1,251,284	881	881	1,685	2,107	-	-	-	-	-
54	John	Ur	51,113	40,234	3,047,412	9,138	9,138	259	323	1,134	1,418	-	-	-
55	William	Bohannon	48,415	48,415	5,195,251	-	-	-	-	-	-	-	-	-
56	Edward	Carannante	45,718	42,477	1,490,254	3,241	3,241	-	-	-	-	-	-	-
57	Margaret	Wierzbicki	39,597	16,587	25,740	18,805	18,805	3,365	4,206	-	-	-	-	-
58	Lynn	Rockwell	37,787	35,431	481,902	-	-	1,885	2,356	-	-	-	-	-
59	Frank	Kapitza	34,092	22,465	560,378	602	602	8,820	11,025	-	-	-	-	-
60	David	Lachowicz	33,922	33,645	533,235	277	277	-	-	-	-	-	-	-
61	Richard	Freitag	30,311	30,311	-	-	-	-	-	-	-	-	-	-
62	Patrick	Sirvent	27,623	27,623	457,326	-	-	-	-	-	-	-	-	-
63	Richard	Habib	26,536	26,536	107,696	-	-	-	-	-	-	-	-	-
64	Anthony	Repice	24,629	24,629	631,407	-	-	-	-	-	-	-	-	-
65	Robert	Eickmeyer	23,219	23,219	36,019	-	-	-	-	-	-	-	-	-
66	Thomas	Antonelli	22,382	22,382	452,349	-	-	-	-	-	-	-	-	-
67	Michael	Condosta	21,797	17,759	164,423	4,006	4,006	26	32	-	-	-	-	-
68	Michael	Bruzichesi	20,635	13,328	166,360	6,724	6,724	466	583	-	-	-	-	-
69	Edward	Wilson	19,789	16,414	250,000	3,375	3,375	-	-	-	-	-	-	-
70	Richard	DeFelice	17,704	17,704	1,260,231	-	-	-	-	-	-	-	-	-
71	Brian	O'Neill	16,995	-	-	73	73	13,538	16,922	-	-	-	-	-
72	Rajan	Bhatia	16,919	4,158	137,377	7,796	7,796	3,971	4,964	-	-	-	-	-
73	Leodegario	Camacho	14,675	14,675	74,312	-	-	-	-	-	-	-	-	-
74	Salim	Omar	8,687	-	-	326	326	6,689	8,362	-	-	-	-	-
75	Thomas	Vastardis	7,814	-	-	-	-	6,251	7,814	-	-	-	-	-
76	Lucy	Halter	6,320	-	-	374	374	4,756	5,945	-	-	-	-	-
77	Joseph	Genova	5,703	-	-	-	-	4,562	5,703	-	-	-	-	-
78	Henrietta	Hemingway	3,513	3,513	-	-	-	-	-	-	-	-	-	-
79	Hugh	Quinn	3,381	1,293	112,883	-	-	1,621	2,026	49	62	-	-	-
80	Leo	Casper	2,775	-	-	265	-	2,220	2,775	-	-	-	-	-
81	Michael	Magliocco	2,450	1,270	11,650	1,180	1,180	-	-	-	-	-	-	-
82	Jayanta	Ghosh	2,128	-	-	-	-	1,703	2,128	-	-	-	-	-
83	Kenneth	Snell	1,318	-	-	-	-	1,055	1,318	-	-	-	-	-
84	Edward	Helm	913	913	10,000	-	-	-	-	-	-	-	-	-
85	Joseph	Berardinelli	521	521	52,131	-	-	-	-	-	-	-	-	-
86	Nickolas	LaPointe	483	483	42,845	-	-	-	-	-	-	-	-	-
87	Damien	Berube	222	222	-	-	-	-	-	-	-	-	-	-
CO. GRAND TOTALS:			13,429,786	12,012,132	154,260,778	568,259	580,365	646,748	808,435	5,979	7,473	130,000	2,600	18,780