



FFP PRODUCTION REPORT
August 2022

	FIRST LAST		TOTAL	EQUITIES		LIFE & LTC INSURANCE		HEALTH INSURANCE		P & C DIVISION		MORTGAGE	
			CONTEST POINTS	Points	Volume	GCI	Points	GCI	Points	GCI	Points	Volume	Points
1	Joseph	Graziano	1,443,180	1,425,077	14,440,869	7,965	7,965	6,814	8,517	1,296	1,620	-	-
2	Jonathan	Khalavsky	982,583	778,307	8,156,478	199,565	199,565	3,768	4,711	-	-	-	-
3	John	Graziano	958,592	942,855	8,786,437	6,333	6,333	5,734	7,167	1,790	2,237	-	-
4	Christopher	Briamonte	804,270	773,850	10,234,813	22,891	22,891	6,024	7,530	-	-	-	-
5	Frank	Nardi	724,272	724,272	9,615,926	-	-	-	-	-	-	-	-
6	Bruce	Diner	567,620	566,077	8,544,603	-	-	1,225	1,532	9	12	-	-
7	Keith	Necklen	476,842	475,721	4,666,449	98	98	818	1,023	-	-	-	-
8	Michael	Sonatore	422,145	419,323	323,489	134	134	2,150	2,688	-	-	-	-
9	Doreen	Catano	408,477	364,897	4,348,779	14,714	14,714	23,011	28,764	81	102	-	-
10	Nicholas	Magone	310,129	300,788	2,162,066	2,807	2,807	5,227	6,534	-	-	-	-
11	Christopher	Graziano	298,534	292,517	2,828,869	6,017	6,017	-	-	-	-	-	-
12	Daniel	Toner	288,381	-	-	8,607	8,607	223,785	279,731	35	43	-	-
13	Andrew	McLaughlin	276,351	276,351	10,772,227	-	-	-	-	-	-	-	-
14	Jay	Mevorah	272,768	272,616	1,075,981	152	152	-	-	-	-	-	-
15	Eric	Koch	270,982	173,513	37,521	92,956	92,956	3,610	4,513	-	-	-	-
16	Albert	Maccani	232,959	232,959	4,575,166	-	-	-	-	-	-	-	-
17	Anthony	Wyss	227,388	227,388	-	-	-	-	-	-	-	-	-
18	Walter	Rapka	211,794	208,139	1,829,610	336	336	2,327	2,908	328	411	-	-
19	John	Zelman	200,505	197,962	343,425	2,543	2,543	-	-	-	-	-	-
20	Raymond	Pokorny	193,080	-	-	566	566	154,011	192,514	-	-	-	-
21	Nicholas	Boxter	177,826	150,873	155,554	21,468	21,468	4,388	5,485	-	-	-	-
22	William	King	145,507	141,739	1,750,670	1,022	1,022	2,196	2,746	-	-	-	-
23	Jay	Mehta	141,441	141,441	683,208	-	-	-	-	-	-	-	-
24	Michael	Nicoletti	122,817	117,586	3,501,669	20	20	4,169	5,211	-	-	-	-
25	Michael	Virgilio	122,036	120,767	391,051	1,269	1,269	-	-	-	-	-	-
26	Kelly	Vostal	117,172	43,872	824,359	73,300	73,300	-	-	-	-	-	-
27	Norman	Schneider	111,570	111,570	84,450	-	-	-	-	-	-	-	-
28	Nick	Magone	98,950	98,950	1,003,656	-	-	-	-	-	-	-	-
29	Joseph	Bionci	84,399	81,775	1,087,651	638	2,218	325	406	-	-	-	-
30	Daniel	Taormina	82,802	81,440	1,014,790	913	913	359	449	-	-	-	-
31	Kevin	Suszko	81,129	81,129	876,315	-	-	-	-	-	-	-	-
32	Salvatore	Ceravolo	80,445	76,730	126,346	1,319	1,319	1,917	2,396	-	-	-	-
33	Anatoly	Khait	78,154	59,562	369,715	12,980	12,980	4,490	5,612	-	-	-	-
34	Randy	Weiss	76,710	74,492	1,228,161	2,218	2,218	-	-	-	-	-	-
35	Harold	Smith	73,004	69,789	396,628	-	-	2,525	3,157	47	59	-	-
36	Anthony	Casazza	65,842	43,859	343,725	3,043	3,043	15,152	18,940	-	-	-	-
37	Thomas	Corley	65,034	48,427	308,596	10,382	10,382	4,981	6,226	-	-	-	-
38	Edward	Hulse	64,829	47,499	708,672	9,213	9,213	6,494	8,117	-	-	-	-
39	Michael	Levine	64,426	57,980	423,264	5,831	5,831	492	615	-	-	-	-
40	William	Durborow	62,488	62,488	1,510,085	-	-	-	-	-	-	-	-
41	Peggy	Logan	61,548	54,781	372,133	8	8	5,407	6,759	-	-	-	-
42	Paul	Kurzon	60,553	60,369	328,321	-	-	147	184	-	-	-	-
43	Niles	Breslau	60,434	56,423	1,140,026	4,011	4,011	-	-	-	-	-	-
44	Paul	O'Dwyer	59,289	58,939	427,371	-	-	280	350	-	-	-	-
45	Doug	Verduin	57,781	51,161	229,616	6,620	6,620	-	-	-	-	-	-

	FIRST	LAST	TOTAL	EQUITIES		LIFE & LTC INSURANCE		HEALTH INSURANCE		P & C DIVISION		MORTGAGE	
			CONTEST POINTS	Points	Volume	GCI	Points	GCI	Points	GCI	Points	Volume	Points
46	Leonard	Zimmerman	57,237	53,471	595,866	805	805	2,369	2,961	-	-	-	-
47	Cheryl	Lombardoni	55,722	54,552	24,441	-	-	936	1,170	-	-	-	-
48	Mark	Roszkowski	54,662	52,604	450,222	42	42	1,613	2,016	-	-	-	-
49	Frank	Tomasini	53,428	42,804	538,063	10,624	10,624	-	-	-	-	-	-
50	Daniel	Mulroe	53,237	50,660	1,461,110	2,577	2,577	-	-	-	-	-	-
51	Michael	Connors	49,079	49,079	559,790	-	-	-	-	-	-	-	-
52	Vincent	Campanile	49,001	46,108	1,227,649	881	881	1,609	2,012	-	-	-	-
53	John	Ur	48,085	37,496	462,290	9,138	9,138	233	291	928	1,160	-	-
54	Gary	Ackerman	47,204	27,546	1,353,303	747	747	15,129	18,911	-	-	-	-
55	William	Bohannan	46,061	46,061	82,520	-	-	-	-	-	-	-	-
56	Edward	Carannante	38,982	35,741	1,248,833	3,241	3,241	-	-	-	-	-	-
57	Margaret	Wierzbicki	37,619	15,928	17,130	18,027	18,027	2,931	3,664	-	-	-	-
58	George	Rodriguez	36,965	34,838	479,052	-	-	1,702	2,127	-	-	-	-
59	David	Lachowicz	31,526	31,340	512,065	186	186	-	-	-	-	-	-
60	Frank	Kapitza	30,705	22,007	554,340	576	576	6,497	8,121	-	-	-	-
61	Richard	Freitag	30,311	30,311	-	-	-	-	-	-	-	-	-
62	Patrick	Sirvent	26,355	26,355	448,096	-	-	-	-	-	-	-	-
63	Lynn	Rockwell	24,268	24,268	628,517	-	-	-	-	-	-	-	-
64	Robert	Eickmeyer	23,136	23,136	36,019	-	-	-	-	-	-	-	-
65	Richard	Habib	22,255	22,255	59,946	-	-	-	-	-	-	-	-
66	Thomas	Antonelli	21,274	21,274	449,136	-	-	-	-	-	-	-	-
67	Michael	Condosta	20,852	16,817	145,623	4,006	4,006	23	29	-	-	-	-
68	Edward	Wilson	19,789	16,414	250,000	3,375	3,375	-	-	-	-	-	-
69	Michael	Bruzichesi	16,891	9,647	109,990	6,719	6,719	419	524	-	-	-	-
70	Richard	DeFelice	16,250	16,250	626,264	-	-	-	-	-	-	-	-
71	Rajan	Bhatia	15,748	3,977	16,854	7,314	7,314	3,565	4,456	-	-	-	-
72	Brian	O'Neill	15,124	-	-	73	73	12,041	15,051	-	-	-	-
73	Leodegario	Camacho	13,933	13,933	70,789	-	-	-	-	-	-	-	-
74	Salim	Omar	7,795	-	-	326	326	5,976	7,470	-	-	-	-
75	Thomas	Vastardis	7,105	-	-	-	-	5,684	7,105	-	-	-	-
76	Lucy	Halter	5,661	-	-	374	374	4,229	5,286	-	-	-	-
77	Joseph	Genova	5,039	-	-	-	-	4,031	5,039	-	-	-	-
78	Henrietta	Hemingway	3,643	3,643	-	-	-	-	-	-	-	-	-
79	Hugh	Quinn	2,971	1,289	112,883	-	-	1,296	1,620	49	62	-	-
80	Leo	Casper	2,288	-	-	265	-	1,830	2,288	-	-	-	-
81	Jayanta	Ghosh	2,128	-	-	-	-	1,703	2,128	-	-	-	-
82	Michael	Magliocco	1,980	1,193	10,800	787	787	-	-	-	-	-	-
83	Kenneth	Snell	1,192	-	-	-	-	954	1,192	-	-	-	-
84	Edward	Helm	913	913	10,000	-	-	-	-	-	-	-	-
85	Nickolas	LaPointe	483	483	42,845	-	-	-	-	-	-	-	-
CO. GRAND TOTALS:			12,783,932	11,478,646	124,613,176	590,021	591,338	566,596	708,245	4,563	5,704	-	-

EQUITIES
\$0.00
\$0.00

INSURANCE
\$0.00
\$0