



FFP PRODUCTION REPORT  
November 2021

	TOTAL		EQUITIES		LIFE & LTC INSURANCE		HEALTH INSURANCE		P & C DIVISION		MORTGAGE		
	FIRST	LAST	CONTEST POINTS	Points	Volume	GCI	Points	GCI	Points	GCI	Points	Volume	Points
1	Joseph	Graziano	1,730,758	1,712,012	7,740,433	9,283	9,283	7,386	9,232	184	230	-	-
2	John	Graziano	1,125,669	1,107,164	5,146,869	8,543	8,543	6,915	8,644	1,055	1,318	-	-
3	Doreen	Catano	1,093,465	1,028,770	15,307,727	25,150	25,150	31,472	39,340	164	205	-	-
4	Jonathan	Khalavsky	1,063,127	976,689	7,072,188	83,772	83,772	2,133	2,666	-	-	-	-
5	Frank	Nardi	990,781	984,657	7,143,505	6,124	6,124	-	-	-	-	-	-
6	Christopher	Briamonte	919,867	850,868	8,688,900	40,759	40,759	8,288	10,360	-	-	894,000	17,880
7	Bruce	Diner	733,517	718,622	9,755,177	13,467	13,467	1,024	1,280	119	148	-	-
8	Keith	Necklen	616,378	609,103	5,506,816	6,365	6,365	728	911	-	-	-	-
9	Michael	Sonatore	567,461	563,265	591,073	134	134	3,249	4,062	-	-	-	-
10	Daniel	Toner	447,692	-	-	8,512	8,512	351,328	439,160	16	20	-	-
11	Andrew	McLaughlin	386,017	368,649	12,256,761	17,368	17,368	-	-	-	-	-	-
12	Christopher	Graziano	376,453	365,451	3,362,331	11,002	11,002	-	-	-	-	-	-
13	Jay	Mevorah	372,900	367,575	1,249,238	5,325	5,325	-	-	-	-	-	-
14	Anthony	Wyss	315,516	315,516	-	-	-	-	-	-	-	-	-
15	Albert	Maccani	315,133	315,133	3,299,571	-	-	-	-	-	-	-	-
16	Walter	Rapka	292,353	285,955	3,218,559	-	-	4,746	5,933	372	465	-	-
17	Nicholas	Magone	290,984	246,894	896,297	76	76	5,259	6,574	-	-	1,872,000	37,440
18	John	Zellman	280,534	276,392	388,819	4,142	4,142	-	-	-	-	-	-
19	Eric	Koch	263,838	259,373	1,313,529	1,433	1,433	2,426	3,032	-	-	-	-
20	Mark	Roszkowski	254,415	252,412	2,907,392	19	19	1,587	1,984	-	-	-	-
21	Nicholas	Boxter	241,183	216,490	1,171,640	17,534	17,534	5,728	7,160	-	-	-	-
22	Raymond	Pokorny	236,597	-	-	1,265	1,265	188,266	235,333	-	-	-	-
23	William	King	210,717	190,274	2,612,197	6,838	6,838	2,202	2,752	27	33	541,000	10,820
24	Kelly	Vostal	209,914	62,521	1,348,031	147,393	147,393	-	-	-	-	-	-
25	Harold	Smith	182,517	178,762	776,028	-	-	2,804	3,505	200	250	-	-
26	Michael	Virgilio	163,524	161,071	1,418,080	2,453	2,453	-	-	-	-	-	-
27	Norman	Schneider	152,969	152,969	85,850	-	-	-	-	-	-	-	-
28	Michael	Nicoletti	144,643	137,609	727,905	476	476	5,145	6,432	101	127	-	-
29	Jay	Mehta	144,568	144,568	263,839	-	-	-	-	-	-	-	-
30	Salvatore	Ceravolo	123,812	112,112	670,726	6,116	6,116	4,468	5,584	-	-	-	-
31	John	Ur	115,131	56,512	273,494	52,801	52,801	2,863	3,579	1,791	2,239	-	-
32	Daniel	Taormina	110,644	90,306	862,730	2,372	2,372	-	-	-	-	898,300	17,966
33	Peggy	Logan	106,123	91,199	905,165	4,668	4,668	7,779	9,724	426	532	-	-
34	Nick	Magone	105,321	105,321	305,829	-	-	-	-	-	-	-	-
35	Paul	O'Dwyer	93,372	92,822	989,385	-	-	440	550	-	-	-	-
36	Frank	Tomasini	92,449	82,976	1,014,074	9,473	9,473	-	-	-	-	-	-
37	Anatoly	Khait	92,170	66,949	408,633	20,591	20,591	3,704	4,630	-	-	-	-
38	Kevin	Suszko	89,625	89,375	757,747	-	-	200	250	-	-	-	-
39	Anthony	Casazza	87,478	63,329	405,842	1,540	1,540	18,087	22,609	-	-	-	-
40	Michael	Levine	85,540	77,295	146,417	7,371	7,371	699	874	-	-	-	-
41	Randy	Weiss	85,071	84,476	1,293,933	595	595	-	-	-	-	-	-
42	William	Durborow	79,367	79,367	1,374,962	-	-	-	-	-	-	-	-
43	Leonard	Zimmerman	79,097	74,488	712,715	1,022	1,022	2,870	3,588	-	-	-	-
44	Doug	Verduin	77,035	77,035	745,470	-	-	-	-	-	-	-	-
45	Gary	Ackerman	75,986	51,687	1,768,121	376	376	19,138	23,922	-	-	-	-

	FIRST	LAST	TOTAL	EQUITIES		LIFE & LTC INSURANCE		HEALTH INSURANCE		P & C DIVISION		MORTGAGE	
			CONTEST POINTS	Points	Volume	GCI	Points	GCI	Points	GCI	Points	Volume	Points
46	Michael	Bruzzichesi	70,825	70,219	926,497	23	23	466	583	-	-	-	-
47	Joseph	Bionci	69,061	68,880	745,571	-	-	145	181	-	-	-	-
48	Vincent	Campanile	67,327	63,729	1,139,474	1,189	1,189	1,927	2,409	-	-	-	-
50	Thomas	Corley	63,328	55,601	640,365	2,482	2,482	4,195	5,244	-	-	-	-
51	Paul	Kurzon	57,107	56,818	344,132	-	-	231	289	-	-	-	-
52	Lynn	Rockwell	52,910	27,945	654,282	23,635	23,635	1,064	1,330	-	-	-	-
53	Robert	Eickmeyer	52,403	48,103	502,424	4,300	4,300	-	-	-	-	-	-
54	Niles	Breslau	48,401	48,401	526,359	-	-	-	-	-	-	-	-
55	Cheryl	Lombardoni	45,746	40,836	34,179	3,320	3,320	1,271	1,589	-	-	-	-
56	Edward	Hulse	43,797	36,034	320,324	2,688	2,688	4,061	5,076	-	-	-	-
57	David	Lachowicz	40,701	40,502	182,716	199	199	-	-	-	-	-	-
58	Richard	DeFelice	39,523	39,523	628,029	-	-	-	-	-	-	-	-
59	Patrick	Sirvent	39,027	38,127	599,307	900	900	-	-	-	-	-	-
60	Hugh	Quinn	38,678	1,835	50	34,492	34,492	1,839	2,299	42	53	-	-
61	Richard	Freitag	36,611	36,611	-	-	-	-	-	-	-	-	-
62	Michael	Connors	36,154	36,154	1,521,853	-	-	-	-	-	-	-	-
63	Frank	Kapitza	30,329	24,646	81,567	215	215	4,375	5,468	-	-	-	-
64	Michael	Condosta	29,157	20,020	315,056	8,673	8,673	371	464	-	-	-	-
65	Brian	O'Neill	29,061	-	-	45	45	23,213	29,016	-	-	-	-
66	Margaret	Wierzbicki	26,348	21,739	13,100	-	-	3,687	4,609	-	-	-	-
67	Leodegario	Camacho	22,736	22,736	113,070	-	-	-	-	-	-	-	-
68	Edward	Carannante	22,675	22,675	629,923	-	-	-	-	-	-	-	-
69	Salim	Omar	20,816	-	-	290	290	16,421	20,527	-	-	-	-
70	Thomas	Antonelli	19,296	19,271	47,100	-	-	20	25	-	-	-	-
71	Anthony	Repice	18,653	18,653	238,973	-	-	-	-	-	-	-	-
72	James	Dykstra	15,775	15,775	449,622	-	-	-	-	-	-	-	-
73	Rajan	Bhatia	12,521	5,760	30,232	268	268	5,195	6,493	-	-	-	-
74	Edward	Wilson	11,982	11,982	170,815	-	-	-	-	-	-	-	-
75	Jayanta	Ghosh	11,587	-	-	-	-	9,270	11,587	-	-	-	-
76	Thomas	Vastardis	9,535	-	-	-	-	7,628	9,535	-	-	-	-
77	Lucy	Halter	7,125	-	-	-	-	5,700	7,125	-	-	-	-
78	Joseph	Genova	6,515	-	-	-	-	5,212	6,515	-	-	-	-
79	Charles	Ras	4,081	4,081	1,318	-	-	-	-	-	-	-	-
80	Leo	Casper	2,906	-	-	354	354	2,041	2,552	-	-	-	-
81	Henrietta	Hemingway	2,195	2,195	-	-	-	-	-	-	-	-	-
82	Michael	Magliocco	1,600	813	9,848	787	787	-	-	-	-	-	-
83	Kenneth	Snell	511	-	-	-	-	409	511	-	-	-	-
84	Daniel	Mulroe	384	384	-	-	-	-	-	-	-	-	-
85	Nickolas	LaPointe	52	52	600	-	-	-	-	-	-	-	-
86	Edward	Helm	2	2	-	-	-	-	-	-	-	-	-
	<b>CO. GRAND TOTALS:</b>		<b>16,794,145</b>	<b>15,109,106</b>	<b>127,970,865</b>	<b>608,218</b>	<b>608,218</b>	<b>789,676</b>	<b>987,095</b>	<b>4,496</b>	<b>5,620</b>	<b>4,205,300</b>	<b>84,106</b>