



FFP PRODUCTION REPORT
August 2021

| | FIRST LAST | | TOTAL | EQUITIES | | LIFE & LTC INSURANCE | | HEALTH INSURANCE | | P & C DIVISION | | MORTGAGE | |
|----|-------------|-------------|----------------|-----------|------------|----------------------|--------|------------------|---------|----------------|--------|-----------|--------|
| | | | CONTEST POINTS | Points | Volume | GCI | Points | GCI | Points | GCI | Points | Volume | Points |
| 1 | Joseph | Graziano | 1,333,941 | 1,317,724 | 5,499,559 | 8,739 | 8,739 | 5,834 | 7,292 | 148 | 185 | - | - |
| 2 | John | Graziano | 820,013 | 806,669 | 3,444,724 | 7,095 | 7,095 | 4,859 | 6,073 | 141 | 176 | - | - |
| 3 | Doreen | Catano | 817,802 | 767,177 | 11,982,153 | 20,647 | 20,647 | 23,904 | 29,881 | 78 | 97 | - | - |
| 4 | Jonathan | Khalavsky | 756,775 | 686,109 | 4,757,580 | 68,778 | 68,778 | 1,511 | 1,888 | - | - | - | - |
| 5 | Frank | Nardi | 707,612 | 701,768 | 4,507,255 | 5,844 | 5,844 | - | - | - | - | - | - |
| 6 | Christopher | Briamonte | 683,691 | 638,421 | 7,256,054 | 28,526 | 28,526 | 6,051 | 7,563 | - | - | 459,000 | 9,180 |
| 7 | Bruce | Diner | 513,027 | 508,725 | 5,992,675 | 3,378 | 3,378 | 620 | 775 | 119 | 148 | - | - |
| 8 | Keith | Necklen | 452,926 | 448,228 | 4,145,161 | 4,143 | 4,143 | 444 | 555 | - | - | - | - |
| 9 | Michael | Sonatore | 419,660 | 416,565 | 523,330 | 134 | 134 | 2,369 | 2,961 | - | - | - | - |
| 10 | Daniel | Toner | 321,399 | - | - | 5,764 | 5,764 | 252,473 | 315,591 | 35 | 44 | - | - |
| 11 | Andrew | McLaughlin | 278,607 | 265,229 | 9,337,640 | 13,378 | 13,378 | - | - | - | - | - | - |
| 12 | Christopher | Graziano | 278,032 | 267,051 | 2,561,332 | 10,981 | 10,981 | - | - | - | - | - | - |
| 13 | Jay | Mevorah | 276,802 | 271,477 | 1,157,745 | 5,325 | 5,325 | - | - | - | - | - | - |
| 14 | Albert | Maccani | 245,303 | 245,303 | 2,552,874 | - | - | - | - | - | - | - | - |
| 15 | Anthony | Wyss | 234,262 | 234,262 | - | - | - | - | - | - | - | - | - |
| 16 | Mark | Roszkowski | 218,646 | 217,554 | 2,562,089 | 9 | 9 | 866 | 1,082 | - | - | - | - |
| 17 | Nicholas | Magone | 217,631 | 175,661 | 757,972 | 61 | 61 | 3,575 | 4,469 | - | - | 1,872,000 | 37,440 |
| 18 | Walter | Rapka | 210,986 | 207,150 | 2,220,592 | - | - | 2,832 | 3,541 | 236 | 296 | - | - |
| 19 | John | Zellman | 208,420 | 204,705 | 234,585 | 3,715 | 3,715 | - | - | - | - | - | - |
| 20 | Eric | Koch | 200,147 | 196,432 | 1,284,884 | 1,433 | 1,433 | 1,826 | 2,282 | - | - | - | - |
| 21 | Nicholas | Boxter | 182,063 | 162,649 | 1,019,238 | 14,356 | 14,356 | 4,046 | 5,058 | - | - | - | - |
| 22 | Raymond | Pokorny | 172,768 | - | - | 793 | 793 | 137,579 | 171,974 | - | - | - | - |
| 23 | William | King | 158,879 | 139,558 | 2,228,290 | 6,417 | 6,417 | 1,641 | 2,051 | 27 | 33 | 541,000 | 10,820 |
| 24 | Harold | Smith | 132,291 | 130,093 | 411,283 | - | - | 1,715 | 2,144 | 43 | 54 | - | - |
| 25 | Michael | Virgilio | 121,981 | 119,868 | 1,178,009 | 2,113 | 2,113 | - | - | - | - | - | - |
| 26 | Norman | Schneider | 113,303 | 113,303 | 78,300 | - | - | - | - | - | - | - | - |
| 27 | Michael | Nicoletti | 107,302 | 102,166 | 562,535 | 55 | 55 | 3,967 | 4,959 | 98 | 122 | - | - |
| 28 | Jay | Mehta | 104,889 | 104,889 | 148,468 | - | - | - | - | - | - | - | - |
| 29 | Kelly | Vostal | 102,049 | 46,429 | 1,148,880 | 55,620 | 55,620 | - | - | - | - | - | - |
| 30 | Salvatore | Ceravolo | 94,918 | 85,718 | 619,503 | 5,447 | 5,447 | 3,003 | 3,754 | - | - | - | - |
| 31 | Daniel | Taormina | 88,481 | 68,548 | 596,299 | 1,967 | 1,967 | - | - | - | - | 898,300 | 17,966 |
| 32 | Nick | Magone | 78,095 | 78,095 | 275,430 | - | - | - | - | - | - | - | - |
| 33 | Anatoly | Khait | 72,600 | 49,406 | 240,886 | 20,582 | 20,582 | 2,089 | 2,612 | - | - | - | - |
| 34 | Frank | Tomasini | 69,239 | 65,757 | 867,853 | 3,482 | 3,482 | - | - | - | - | - | - |
| 35 | Kevin | Suszko | 67,977 | 67,789 | 727,797 | - | - | 150 | 188 | - | - | - | - |
| 36 | Paul | O'Dwyer | 67,028 | 66,678 | 670,956 | - | - | 280 | 350 | - | - | - | - |
| 37 | Michael | Bruzzichesi | 66,966 | 66,539 | 902,337 | 19 | 19 | 326 | 408 | - | - | - | - |
| 38 | Anthony | Casazza | 66,503 | 49,396 | 373,740 | 1,540 | 1,540 | 12,453 | 15,567 | - | - | - | - |
| 39 | Randy | Weiss | 66,285 | 65,928 | 995,381 | 357 | 357 | - | - | - | - | - | - |
| 40 | Peggy | Logan | 64,514 | 52,966 | 481,644 | 4,030 | 4,030 | 5,646 | 7,057 | 369 | 461 | - | - |
| 41 | Leonard | Zimmerman | 61,012 | 57,776 | 602,486 | 807 | 807 | 1,943 | 2,428 | - | - | - | - |
| 42 | Michael | Levine | 60,328 | 57,120 | 103,296 | 2,552 | 2,552 | 524 | 655 | - | - | - | - |
| 43 | Doug | Verduin | 58,928 | 58,928 | 296,064 | - | - | - | - | - | - | - | - |
| 44 | William | Durborow | 58,074 | 58,074 | 734,206 | - | - | - | - | - | - | - | - |
| 45 | Joseph | Bionci | 57,716 | 57,666 | 654,177 | - | - | 40 | 50 | - | - | - | - |

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| | | | | Points | Volume | GCI | Points | GCI | Points | GCI | Points | Volume | Points |
| 46 | Gary | Ackerman | 56,202 | 40,578 | 1,213,675 | - | - | 12,499 | 15,624 | - | - | - | - |
| 47 | William | Bohannon | 48,222 | 48,222 | 194,631 | - | - | - | - | - | - | - | - |
| 48 | Vincent | Campanile | 47,615 | 44,827 | 621,779 | 886 | 886 | 1,522 | 1,902 | - | - | - | - |
| 49 | Thomas | Corley | 45,703 | 40,884 | 532,772 | 2,482 | 2,482 | 1,870 | 2,337 | - | - | - | - |
| 50 | John | Ur | 44,246 | 39,185 | 147,897 | 301 | 301 | 2,786 | 3,483 | 1,022 | 1,277 | - | - |
| 51 | Paul | Kurzon | 43,369 | 43,159 | 317,883 | - | - | 168 | 210 | - | - | - | - |
| 52 | Robert | Eickmeyer | 40,425 | 40,125 | 464,082 | 300 | 300 | - | - | - | - | - | - |
| 53 | Hugh | Quinn | 37,456 | 1,372 | 50 | 34,372 | 34,372 | 1,327 | 1,659 | 42 | 53 | - | - |
| 54 | Niles | Breslau | 36,667 | 36,667 | 401,866 | - | - | - | - | - | - | - | - |
| 55 | Lynn | Rockwell | 34,306 | 22,826 | 477,868 | 10,400 | 10,400 | 864 | 1,080 | - | - | - | - |
| 56 | Richard | DeFelice | 32,833 | 32,833 | 560,148 | - | - | - | - | - | - | - | - |
| 57 | Edward | Hulse | 32,730 | 26,725 | 210,654 | 1,588 | 1,588 | 3,534 | 4,418 | - | - | - | - |
| 58 | David | Lachowicz | 29,933 | 29,734 | 141,247 | 199 | 199 | - | - | - | - | - | - |
| 59 | Patrick | Sirvent | 28,827 | 27,927 | 388,541 | 900 | 900 | - | - | - | - | - | - |
| 60 | Cheryl | Lombardoni | 27,871 | 23,706 | 6,506 | 3,013 | 3,013 | 922 | 1,152 | - | - | - | - |
| 61 | Richard | Freitag | 26,080 | 26,080 | - | - | - | - | - | - | - | - | - |
| 62 | Michael | Connors | 25,505 | 25,505 | 1,192,363 | - | - | - | - | - | - | - | - |
| 63 | Brian | O'Neill | 23,312 | - | - | 21 | 21 | 18,633 | 23,291 | - | - | - | - |
| 64 | Michael | Condosta | 22,321 | 13,289 | 66,550 | 8,673 | 8,673 | 287 | 359 | - | - | - | - |
| 65 | Frank | Kapitza | 19,809 | 17,612 | 35,518 | 162 | 162 | 1,627 | 2,034 | - | - | - | - |
| 66 | Margaret | Wierzbicki | 19,419 | 16,280 | 10,600 | - | - | 2,512 | 3,139 | - | - | - | - |
| 67 | Salim | Omar | 17,946 | - | - | 125 | 125 | 14,257 | 17,821 | - | - | - | - |
| 68 | Leodegario | Camacho | 17,498 | 17,498 | 103,288 | - | - | - | - | - | - | - | - |
| 69 | Anthony | Repice | 15,782 | 15,782 | 230,983 | - | - | - | - | - | - | - | - |
| 70 | James | Dykstra | 14,570 | 14,570 | 449,622 | - | - | - | - | - | - | - | - |
| 71 | Thomas | Antonelli | 13,304 | 13,279 | 15,600 | - | - | 20 | 25 | - | - | - | - |
| 72 | Edward | Wilson | 10,018 | 10,018 | 160,815 | - | - | - | - | - | - | - | - |
| 73 | Jayanta | Ghosh | 8,795 | - | - | - | - | 7,036 | 8,795 | - | - | - | - |
| 74 | Rajan | Bhatia | 8,529 | 4,280 | 24,325 | 193 | 193 | 3,245 | 4,056 | - | - | - | - |
| 75 | Thomas | Vastardis | 7,081 | - | - | - | - | 5,664 | 7,081 | - | - | - | - |
| 76 | Lucy | Halter | 5,192 | - | - | - | - | 4,153 | 5,192 | - | - | - | - |
| 77 | Joseph | Genova | 4,810 | - | - | - | - | 3,848 | 4,810 | - | - | - | - |
| 78 | Edward | Carannante | 4,461 | 4,461 | 178,333 | - | - | - | - | - | - | - | - |
| 79 | Charles | Ras | 3,038 | 3,038 | 1,168 | - | - | - | - | - | - | - | - |
| 80 | Leo | Casper | 2,213 | - | - | 354 | 354 | 1,488 | 1,860 | - | - | - | - |
| 81 | Henrietta | Hemingway | 1,456 | 1,456 | - | - | - | - | - | - | - | - | - |
| 82 | Michael | Magliocco | 972 | 579 | 6,798 | 393 | 393 | - | - | - | - | - | - |
| 83 | Kenneth | Snell | 371 | - | - | - | - | 297 | 371 | - | - | - | - |
| | CO. GRAND TOTALS: | | 12,348,757 | 11,184,046 | 94,850,824 | 372,451 | 372,451 | 571,125 | 713,907 | 2,358 | 2,947 | 3,770,300 | 75,406 |